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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
For the quarterly period ended: **March 31, 2020**  
OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission file number 1-5318

**KENNAMETAL INC.**

(Exact name of registrant as specified in its charter)

**Pennsylvania**  
(State or other jurisdiction of incorporation or organization)

**25-0900168**  
(I.R.S. Employer Identification No.)

**525 William Penn Place**  
**Suite 3300**  
**Pittsburgh, Pennsylvania**  
(Address of principal executive offices)

**15219**  
(Zip Code)

Registrant's telephone number, including area code: **(412) 248-8000**

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input checked="" type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/>	Smaller reporting company	<input type="checkbox"/>
		Emerging growth company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol	Name of each exchange on which registered
Capital Stock, par value \$1.25 per share	KMT	New York Stock Exchange
Preferred Stock Purchase Rights		New York Stock Exchange

As of April 30, 2020, 82,913,959 shares of the Registrant's Capital Stock, par value \$1.25 per share, were outstanding.

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**KENNAMETAL INC.**  
**FORM 10-Q**  
**FOR THE THREE AND NINE MONTHS ENDED MARCH 31, 2020**

**TABLE OF CONTENTS**

<u>Item No.</u>		<u>Page No.</u>
<b><u>PART I - FINANCIAL INFORMATION</u></b>		
1.	<a href="#">Financial Statements</a>	
	<a href="#">Condensed Consolidated Statements of Income (Unaudited)</a> <a href="#">Three and nine months ended March 31, 2020 and 2019</a>	<a href="#">4</a>
	<a href="#">Condensed Consolidated Statements of Comprehensive Income (Unaudited)</a> <a href="#">Three and nine months ended March 31, 2020 and 2019</a>	<a href="#">4</a>
	<a href="#">Condensed Consolidated Balance Sheets (Unaudited)</a> <a href="#">March 31, 2020 and June 30, 2019</a>	<a href="#">5</a>
	<a href="#">Condensed Consolidated Statements of Cash Flow (Unaudited)</a> <a href="#">Nine months ended March 31, 2020 and 2019</a>	<a href="#">6</a>
	<a href="#">Notes to Condensed Consolidated Financial Statements (Unaudited)</a>	<a href="#">7</a>
2.	<a href="#">Management's Discussion and Analysis of Financial Condition and Results of Operations</a>	<a href="#">26</a>
3.	<a href="#">Quantitative and Qualitative Disclosures About Market Risk</a>	<a href="#">40</a>
4.	<a href="#">Controls and Procedures</a>	<a href="#">41</a>
<b><u>PART II - OTHER INFORMATION</u></b>		
1.	<a href="#">Legal Proceedings</a>	<a href="#">42</a>
2.	<a href="#">Unregistered Sales of Equity Securities and Use of Proceeds</a>	<a href="#">43</a>
6.	<a href="#">Exhibits</a>	<a href="#">44</a>
	<a href="#">Signatures</a>	<a href="#">45</a>

## **FORWARD-LOOKING INFORMATION**

This Quarterly Report on Form 10-Q contains “forward-looking” statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements are statements that do not relate strictly to historical or current facts. You can identify forward-looking statements by words such as “should,” “anticipate,” “estimate,” “approximate,” “expect,” “may,” “will,” “project,” “intend,” “plan,” “believe” and other words of similar meaning and expression in connection with any discussion of future operating or financial performance or events. We have also included forward-looking statements in this Quarterly Report on Form 10-Q concerning, among other things, our strategy, goals, plans and projections regarding our financial position, liquidity and capital resources, results of operations, market position and product development. These statements are based on current estimates that involve inherent risks and uncertainties. Should one or more of these risks or uncertainties materialize, or should the assumptions underlying the forward-looking statements prove incorrect, our actual results could vary materially from our current expectations. There are a number of factors that could cause our actual results to differ from those indicated in the forward-looking statements. They include: the duration of the COVID-19 pandemic and its impact on our business operations, financial results and financial position and on the industries in which we operate and the global economy generally; other downturns in the business cycle or the economy; our ability to achieve anticipated benefits from our restructuring, simplification and modernization initiatives; risks related to our foreign operations and international markets, such as fluctuations in currency exchange rates, different regulatory environments, trade barriers, exchange controls, and social and political instability; changes in the regulatory environment in which we operate, including environmental, health and safety regulations; potential for future goodwill and other intangible asset impairment charges; our ability to protect and defend our intellectual property; continuity and security of information technology infrastructure; competition; our ability to retain our management and employees; demands on management resources; availability and cost of the raw materials we use to manufacture our products; product liability claims; integrating acquisitions and achieving the expected savings and synergies; global or regional catastrophic events; demand for and market acceptance of our products; business divestitures; labor relations; and implementation of environmental remediation matters. We provide additional information about many of the specific risks we face in the “Risk Factors” section of our Annual Report on Form 10-K, as updated in Part II, Item 1A of this Form 10-Q, and in other periodic reports we file from time to time with the Securities and Exchange Commission. We can give no assurance that any goal or plan set forth in our forward-looking statements will be achieved and readers are cautioned not to place undue reliance on such statements, which speak only as of the date made. Except as required by law, we do not intend to release publicly any revisions to forward-looking statements as a result of future events or developments.

## PART I – FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

**-KENNAMETAL INC.  
CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)**

(in thousands, except per share amounts)	Three Months Ended March 31,		Nine Months Ended March 31,	
	2020	2019	2020	2019
Sales	\$ 483,084	\$ 597,204	\$ 1,506,252	\$ 1,771,285
Cost of goods sold	326,066	389,118	1,078,236	1,153,509
Gross profit	157,018	208,086	428,016	617,776
Operating expense	98,534	120,135	320,273	358,054
Restructuring and asset impairment charges (Notes 7 and 18)	17,187	2,440	84,182	5,061
Loss on divestiture (Note 4)	—	—	6,517	—
Amortization of intangibles	3,404	3,640	10,413	10,780
Operating income	37,893	81,871	6,631	243,881
Interest expense	7,897	8,104	23,834	24,305
Other income, net	(2,438)	(4,993)	(9,330)	(11,775)
Income (loss) before income taxes	32,434	78,760	(7,873)	231,351
Provision (benefit) for income taxes	30,193	8,632	(11,295)	46,553
Net income	2,241	70,128	3,422	184,798
Less: Net (loss) income attributable to noncontrolling interests	(676)	1,578	(23)	4,852
Net income attributable to Kennametal	\$ 2,917	\$ 68,550	\$ 3,445	\$ 179,946
<b>PER SHARE DATA ATTRIBUTABLE TO KENNAMETAL SHAREHOLDERS</b>				
Basic earnings per share	\$ 0.04	\$ 0.83	\$ 0.04	\$ 2.19
Diluted earnings per share	\$ 0.03	\$ 0.82	\$ 0.04	\$ 2.16
Dividends per share	\$ 0.20	\$ 0.20	\$ 0.60	\$ 0.60
Basic weighted average shares outstanding	83,106	82,479	83,022	82,305
Diluted weighted average shares outstanding	83,696	83,339	83,589	83,266

**KENNAMETAL INC.  
CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)**

(in thousands)	Three Months Ended March 31,		Nine Months Ended March 31,	
	2020	2019	2020	2019
Net income	\$ 2,241	70,128	\$ 3,422	\$ 184,798
Other comprehensive (loss) income, net of tax				
Unrealized (loss) gain on derivatives designated and qualified as cash flow hedges	(1,000)	232	(144)	141
Reclassification of unrealized loss on derivatives designated and qualified as cash flow hedges	518	695	306	1,552
Unrecognized net pension and other postretirement benefit gain	2,573	51	2,123	1,246
Reclassification of net pension and other postretirement benefit loss	1,966	1,287	5,916	3,893
Foreign currency translation adjustments	(38,018)	(1,239)	(47,691)	(20,845)
Total other comprehensive (loss) income, net of tax	(33,961)	1,026	(39,490)	(14,013)
Total comprehensive (loss) income	(31,720)	71,154	(36,068)	170,785
Less: comprehensive (loss) income attributable to noncontrolling interests	(2,659)	1,612	(2,860)	4,154
Comprehensive (loss) income attributable to Kennametal Shareholders	\$ (29,061)	69,542	\$ (33,208)	\$ 166,631

The accompanying notes are an integral part of these condensed consolidated financial statements.

**KENNAMETAL INC.**  
**CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)**

(in thousands, except per share data)	March 31, 2020	June 30, 2019
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 85,230	\$ 182,015
Accounts receivable, less allowance for doubtful accounts of \$10,090 and \$10,083, respectively	304,162	379,855
Inventories (Note 10)	516,781	571,576
Other current assets	60,550	57,381
<b>Total current assets</b>	<b>966,723</b>	<b>1,190,827</b>
Property, plant and equipment:		
Land and buildings	347,490	351,142
Machinery and equipment	1,884,545	1,804,871
Less accumulated depreciation	(1,216,676)	(1,221,118)
<b>Property, plant and equipment, net</b>	<b>1,015,359</b>	<b>934,895</b>
Other assets:		
Goodwill (Note 18)	268,658	300,011
Other intangible assets, less accumulated amortization of \$133,306 and \$158,507, respectively (Note 18)	135,687	160,998
Operating lease right-of-use assets (Note 11)	46,747	—
Deferred income taxes	32,196	20,507
Other	72,730	49,031
<b>Total other assets</b>	<b>556,018</b>	<b>530,547</b>
<b>Total assets</b>	<b>\$ 2,538,100</b>	<b>\$ 2,656,269</b>
<b>LIABILITIES</b>		
Current liabilities:		
Current maturities of long-term debt (Note 12)	\$ 4,500	\$ —
Notes payable to banks	—	157
Current operating lease liabilities (Note 11)	12,935	—
Accounts payable	165,062	212,908
Accrued income taxes	10,470	29,223
Accrued expenses	51,466	76,616
Other current liabilities	138,698	142,822
<b>Total current liabilities</b>	<b>383,131</b>	<b>461,726</b>
Long-term debt, less current maturities (Note 12)	593,607	592,474
Operating lease liabilities (Note 11)	34,290	—
Deferred income taxes	13,504	23,322
Accrued pension and postretirement benefits	166,851	174,003
Accrued income taxes	9,304	9,038
Other liabilities	38,590	21,002
<b>Total liabilities</b>	<b>1,239,277</b>	<b>1,281,565</b>
Commitments and contingencies		
<b>EQUITY (Note 16)</b>		
Kennametal Shareholders' Equity:		
Preferred stock, no par value; 5,000 shares authorized; none issued	—	—
Capital stock, \$1.25 par value; 120,000 shares authorized; 82,914 and 82,421 shares issued, respectively	103,642	103,026
Additional paid-in capital	536,596	528,827
Retained earnings	1,030,582	1,076,862
Accumulated other comprehensive loss	(410,197)	(373,543)
<b>Total Kennametal Shareholders' Equity</b>	<b>1,260,623</b>	<b>1,335,172</b>
Noncontrolling interests	38,200	39,532
<b>Total equity</b>	<b>1,298,823</b>	<b>1,374,704</b>
<b>Total liabilities and equity</b>	<b>\$ 2,538,100</b>	<b>\$ 2,656,269</b>

The accompanying notes are an integral part of these condensed consolidated financial statements.

**KENNAMETAL INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOW (UNAUDITED)**

(in thousands)	Nine Months Ended March 31,	
	2020	2019
<b>OPERATING ACTIVITIES</b>		
Net income	\$ 3,422	\$ 184,798
Adjustments for non-cash items:		
Depreciation	79,078	72,087
Amortization	10,413	10,780
Stock-based compensation expense	14,289	18,844
Restructuring and asset impairment charges (Notes 7 and 18)	33,792	1,905
Deferred income tax provision (benefit)	(23,597)	2,409
Loss on divestiture (Note 4)	6,517	—
Other	2,748	2,567
Changes in certain assets and liabilities:		
Accounts receivable	60,616	(7,595)
Inventories	29,947	(71,814)
Accounts payable and accrued liabilities	(34,351)	(57,165)
Accrued income taxes	(21,957)	5,936
Accrued pension and postretirement benefits	(18,163)	(13,862)
Other	3,305	8,575
Net cash flow provided by operating activities	146,059	157,465
<b>INVESTING ACTIVITIES</b>		
Purchases of property, plant and equipment	(206,061)	(145,942)
Disposals of property, plant and equipment	2,780	3,575
Proceeds from divestiture (Note 4)	23,950	—
Other	(869)	(371)
Net cash flow used for investing activities	(180,200)	(142,738)
<b>FINANCING ACTIVITIES</b>		
Net decrease in notes payable	(175)	(871)
Net increase (decrease) in short-term revolving and other lines of credit	4,500	(174)
Term debt repayments	—	(400,000)
Purchase of capital stock	(158)	(161)
The effect of employee benefit and stock plans and dividend reinvestment	(5,747)	(5,249)
Cash dividends paid to Shareholders	(49,725)	(49,268)
Other	(2,698)	(687)
Net cash flow used for financing activities	(54,003)	(456,410)
Effect of exchange rate changes on cash and cash equivalents	(8,641)	(1,873)
<b>CASH AND CASH EQUIVALENTS</b>		
Net decrease in cash and cash equivalents	(96,785)	(443,556)
Cash and cash equivalents, beginning of period	182,015	556,153
Cash and cash equivalents, end of period	\$ 85,230	\$ 112,597

The accompanying notes are an integral part of these condensed consolidated financial statements.

**KENNAMETAL INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

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1. BASIS OF PRESENTATION

The condensed consolidated financial statements and accompanying notes included in this Quarterly Report on Form 10-Q, which include our accounts and those of our majority-owned subsidiaries, should be read in conjunction with the consolidated financial statements and accompanying notes included in our Annual Report on Form 10-K for the fiscal year ended June 30, 2019 (the "2019 Annual Report"). The condensed consolidated balance sheet as of June 30, 2019 was derived from the audited balance sheet included in our 2019 Annual Report. The interim statements are unaudited; however, we believe that all adjustments necessary for a fair statement of the results of the interim periods were made and all adjustments are normal recurring adjustments. The results for the nine months ended March 31, 2020 and 2019 are not necessarily indicative of the results to be expected for a full fiscal year. Unless otherwise specified, any reference to a "year" is to a fiscal year ended June 30. For example, a reference to 2020 is to the fiscal year ending June 30, 2020. When used in this Quarterly Report on Form 10-Q, unless the context requires otherwise, the terms "the Company," "we," "our" and "us" refer to Kennametal Inc. and its subsidiaries.

2. NEW ACCOUNTING STANDARDS

*Adopted*

In February 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2016-02, "Leases: Topic 842," which replaces the existing guidance in ASC 840, Leases. The standard establishes a right-of-use (ROU) model that requires a lessee to record a ROU asset and a lease liability on the balance sheet for substantially all leases. We adopted this ASU on July 1, 2019 using the modified retrospective transition approach with the optional transition relief that allows for a cumulative-effect adjustment in the period of adoption and without a restatement of prior periods. Therefore, prior period amounts were not adjusted and will continue to be reported under the accounting standards in effect for those periods. We determined that there was no cumulative-effect adjustment to beginning retained earnings on the condensed consolidated balance sheet. In addition, the Company elected the package of practical expedients permitted under the transition guidance within the new standard, which among other things, allowed us to carry forward historical lease classification. Adoption of this ASU resulted in the recording of lease liabilities of approximately \$49 million with the offset to lease ROU assets of \$49 million as of July 1, 2019. The standard did not materially impact our condensed consolidated statement of income and our condensed consolidated statement of cash flows. Refer to Note 11 for additional disclosure regarding the adoption of this new standard.

In August 2017, the FASB issued ASU No. 2017-12, "Targeted Improvements to Accounting for Hedging Activities," which seeks to improve financial reporting and obtain closer alignment with risk management activities, in addition to simplifying the application of hedge accounting guidance and additional disclosures. We adopted this ASU on July 1, 2019. Adoption of this guidance did not have a material effect on our condensed consolidated financial statements.

In February 2018, the FASB issued ASU No. 2018-02, "Reporting Comprehensive Income (Topic 220): Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income," which includes amendments allowing the reclassification of the income tax effects of the Tax Cuts and Jobs Act of 2017 (TCJA) to improve the usefulness of information reported to financial statement users. The amendments in this update also require certain disclosures about stranded tax effects. Certain guidance is optional and was effective for Kennametal on July 1, 2019. We elected not to reclassify the stranded tax effects as permissible under this standard. Adoption of this guidance did not have a material effect on our condensed consolidated financial statements.

In June 2018, the FASB issued ASU No. 2018-07, "Improvements to Nonemployee Share-Based Payment Accounting," which expands the scope of accounting for stock-based compensation to nonemployees. We adopted this ASU on July 1, 2019. Adoption of this guidance did not have a material effect on our condensed consolidated financial statements.

## KENNAMETAL INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## 3. SUPPLEMENTAL CASH FLOW DISCLOSURES

(in thousands)	Nine Months Ended March 31,	
	2020	2019
Cash paid during the period for:		
Income taxes	\$ 31,523	\$ 38,208
Interest	20,783	23,175
Supplemental disclosure of non-cash information:		
Changes in accounts payable related to purchases of property, plant and equipment	(16,000)	2,400

## 4. DIVESTITURE

During the nine months ended March 31, 2020, we completed the sale of certain assets of the non-core specialty alloys and metals business within the Infrastructure segment located in New Castle, Pennsylvania to Advanced Metallurgical Group N.V. for an aggregate price of \$24.0 million.

The net book value of these assets at closing was \$29.5 million, and the pre-tax loss on divestiture recognized during the three months ended December 31, 2019 was \$6.5 million. Transaction proceeds were primarily used for capital expenditures related to our simplification/modernization efforts.

## 5. FAIR VALUE MEASUREMENTS

Fair value is defined as the price that would be received on the sale of an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value hierarchy consists of three levels to prioritize the inputs used in valuations, as defined below:

Level 1: Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities.

Level 2: Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly, including quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are not active; inputs other than quoted prices that are observable for the asset or liability (e.g., interest rates); and inputs that are derived principally from or corroborated by observable market data by correlation or other means.

Level 3: Inputs that are unobservable.

As of March 31, 2020, the fair values of our financial assets and financial liabilities are categorized as follows:

(in thousands)	Level 1	Level 2	Level 3	Total
<b>Assets:</b>				
Derivatives <sup>(1)</sup>	\$ —	\$ 289	\$ —	\$ 289
<b>Total assets at fair value</b>	<b>\$ —</b>	<b>\$ 289</b>	<b>\$ —</b>	<b>\$ 289</b>
<b>Liabilities:</b>				
Derivatives <sup>(1)</sup>	\$ —	\$ 1,878	\$ —	\$ 1,878
<b>Total liabilities at fair value</b>	<b>\$ —</b>	<b>\$ 1,878</b>	<b>\$ —</b>	<b>\$ 1,878</b>



**KENNAMETAL INC.**
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

As of June 30, 2019, the fair values of our financial assets and financial liabilities are categorized as follows:

(in thousands)	Level 1	Level 2	Level 3	Total
<b>Assets:</b>				
Derivatives <sup>(1)</sup>	\$ —	\$ 152	\$ —	\$ 152
<b>Total assets at fair value</b>	<b>\$ —</b>	<b>\$ 152</b>	<b>\$ —</b>	<b>\$ 152</b>
<b>Liabilities:</b>				
Derivatives <sup>(1)</sup>	\$ —	\$ 55	\$ —	\$ 55
<b>Total liabilities at fair value</b>	<b>\$ —</b>	<b>\$ 55</b>	<b>\$ —</b>	<b>\$ 55</b>

<sup>(1)</sup> Currency and interest rate derivatives are valued based on observable market spot and forward rates and are classified within Level 2 of the fair value hierarchy.

There have been no changes in classification and transfers between levels in the fair value hierarchy in the current period.

**6. DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES**

As part of our financial risk management program, we use certain derivative financial instruments. We do not enter into derivative transactions for speculative purposes and, therefore, hold no derivative instruments for trading purposes. We account for derivative instruments as a hedge of the related asset, liability, firm commitment or anticipated transaction, when the derivative is specifically designated and qualifies as a hedge of such items. Our objective in managing foreign exchange exposures with derivative instruments is to reduce volatility in cash flow. We measure hedge effectiveness by assessing the changes in the fair value or expected future cash flows of the hedged item.

The fair value of derivatives designated and not designated as hedging instruments in the condensed consolidated balance sheet are as follows:

(in thousands)	March 31, 2020	June 30, 2019
<b>Derivatives designated as hedging instruments</b>		
Other current assets - range forward contracts	\$ 170	\$ 145
Other assets - forward starting interest rate swap contracts	89	—
Other liabilities - forward starting interest rate swap contracts	(1,614)	—
<b>Total derivatives designated as hedging instruments</b>	<b>(1,355)</b>	<b>145</b>
<b>Derivatives not designated as hedging instruments</b>		
Other current assets - currency forward contracts	30	8
Other current liabilities - currency forward contracts	(264)	(56)
<b>Total derivatives not designated as hedging instruments</b>	<b>(234)</b>	<b>(48)</b>
<b>Total derivatives</b>	<b>\$ (1,589)</b>	<b>\$ 97</b>

Certain currency forward contracts that hedge significant cross-border intercompany loans are considered as other derivatives and therefore do not qualify for hedge accounting. These contracts are recorded at fair value in the condensed consolidated balance sheet, with the offset to other income, net. Losses (gains) related to derivatives not designated as hedging instruments have been recognized as follows:

(in thousands)	Three Months Ended March 31,		Nine Months Ended March 31,	
	2020	2019	2020	2019
Other income, net - currency forward contracts	\$ 220	\$ (11)	\$ 231	\$ 65

## KENNAMETAL INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## CASH FLOW HEDGES

Range forward contracts (a transaction where both a put option is purchased and a call option is sold) are designated as cash flow hedges and hedge anticipated cash flows from cross-border intercompany sales of products and services. Gains and losses realized on these contracts are recorded in accumulated other comprehensive loss and are recognized as a component of cost of goods sold and other income, net when the underlying sale of products or services is recognized into earnings. The notional amount of the contracts translated into U.S. dollars at March 31, 2020 and June 30, 2019 was \$12.1 million and \$61.5 million, respectively. The time value component of the fair value of range forward contracts is excluded from the assessment of hedge effectiveness. Assuming the market rates remain constant with the rates at March 31, 2020, we expect to recognize into earnings \$0.1 million of income on outstanding derivatives in the next 12 months.

During the third quarter of fiscal 2020, we entered into forward starting interest rate swap contracts to hedge a portion of the interest rate risk related to our anticipated refinancing of the Senior Unsecured Notes due fiscal 2022. We recorded the fair value of these contracts as an asset or a liability, as applicable, in the balance sheet, with the offset to accumulated other comprehensive income, net of tax. The notional amount of the contracts at March 31, 2020 was \$200.0 million. As of March 31, 2020, we recorded an asset of \$0.1 million and a liability of \$1.6 million on these contracts, the net effect of which was recorded as a decrease to other comprehensive income, net of tax.

The following represents gains and losses related to cash flow hedges:

(in thousands)	Three Months Ended March 31,		Nine Months Ended March 31,	
	2020	2019	2020	2019
(Losses) gains recognized in other comprehensive (loss) income, net	\$ (999)	\$ 695	\$ (143)	\$ 603
Losses reclassified from accumulated other comprehensive loss into cost of goods sold and other income, net	\$ 457	\$ 403	\$ 1,007	\$ 1,500

No portion of the gains or losses recognized in earnings was due to ineffectiveness and no amounts were excluded from our effectiveness testing for the nine months ended March 31, 2020 and 2019.

## NET INVESTMENT HEDGES

As of March 31, 2020, we had certain foreign currency-denominated intercompany loans payable with total aggregate principal amounts of €42.5 million as net investment hedges to hedge the foreign exchange exposure of our net investment in our Euro-based subsidiaries. We recorded gains of \$1.1 million and \$2.3 million as a component of foreign currency translation adjustments in other comprehensive (loss) income for the three months ended March 31, 2020 and 2019, respectively. We recorded gains of \$1.0 million and \$2.8 million as a component of foreign currency translation adjustments in other comprehensive loss for the nine months ended March 31, 2020 and 2019, respectively.

As of March 31, 2020, the foreign currency-denominated intercompany loans payable designated as net investment hedges consisted of:

Instrument	Notional (EUR in thousands) <sup>(2)</sup>	Notional (USD in thousands) <sup>(2)</sup>	Maturity
Foreign currency-denominated intercompany loan payable	€ 28,727	\$ 31,517	June 26, 2022
Foreign currency-denominated intercompany loan payable	20,091	22,043	November 22, 2021

<sup>(2)</sup> Includes principal and accrued interest.

## 7. RESTRUCTURING AND RELATED CHARGES

*FY20 Restructuring Actions*

In the June quarter of fiscal 2019, we began implementing the current phase of restructuring associated with our simplification/modernization initiative. These actions are expected to reduce structural costs, improve operational efficiency and position us for long-term profitable growth. These actions are expected to be completed in fiscal 2020 and are expected to be primarily cash expenditures.

**KENNAMETAL INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

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The pre-tax charges for these programs are expected to be in the range of \$55 million to \$60 million, which are expected to be 80 percent Industrial, 15 percent Infrastructure and 5 percent Widia. Total restructuring and related charges since inception of \$50.0 million were recorded for this program through March 31, 2020, consisting of: \$40.6 million in Industrial; \$7.2 million in Infrastructure; and \$2.2 million in Widia.

*FY21 Restructuring Actions*

On July 11, 2019, we announced the initiation of restructuring actions in Germany associated with our simplification/modernization initiative, which are expected to reduce structural costs. We have agreed with local employee representatives to downsize our Essen, Germany operations instead of the previously proposed closure. We are also evaluating the acceleration of other facility closures as part of these restructuring activities. These actions are expected to be completed by the end of fiscal 2021 and are expected to be primarily cash expenditures.

The pre-tax charges for these programs are expected to be in the range of \$55 million to \$65 million, which is expected to be primarily in the Industrial segment. Total restructuring and related charges since inception of \$28.8 million were recorded for this program through March 31, 2020, all of which were recorded in the Industrial segment.

*Restructuring and Related Charges Recorded*

We recorded restructuring and related charges of \$5.8 million and \$3.7 million for the three months ended March 31, 2020 and 2019, respectively. Of these amounts, restructuring charges totaled \$1.8 million and \$2.6 million for the three months ended March 31, 2020 and 2019, respectively, of which \$0.2 million were related to inventory and were recorded in cost of goods sold for the three months ended March 31, 2020 and 2019. Restructuring-related charges of \$4.0 million and \$0.9 million were recorded in cost of goods sold for the three months ended March 31, 2020 and 2019, respectively. Restructuring-related charges of \$0.1 million were recorded in operating expense for the three months ended March 31, 2019.

We recorded restructuring and related charges of \$65.1 million and \$6.8 million for the nine months ended March 31, 2020 and 2019, respectively. Of these amounts, restructuring charges totaled \$54.5 million and \$5.3 million for the nine months ended March 31, 2020 and 2019, respectively, of which \$0.6 million and \$0.2 million were related to inventory and were recorded in cost of goods sold for the nine months ended March 31, 2020 and 2019, respectively. Restructuring-related charges of \$10.6 million and \$1.4 million were recorded in cost of goods sold for the nine months ended March 31, 2020 and 2019, respectively. Restructuring-related charges of \$0.1 million were recorded in operating expense for the nine months ended March 31, 2019.

**KENNAMETAL INC.**
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

As of March 31, 2020, \$24.7 million and \$16.2 million of the restructuring accrual is recorded in other current liabilities and other liabilities, respectively, in our condensed consolidated balance sheet. The restructuring accrual of \$19.2 million as of June 30, 2019 is recorded in other current liabilities. The amount attributable to each segment is as follows:

(in thousands)	June 30, 2019	Expense	Asset Write-Down	Translation	Cash Expenditures	March 31, 2020
<b>Industrial</b>						
Severance	\$ 8,863	\$ 49,455	\$ —	\$ (780)	\$ (25,413)	\$ 32,125
Facilities	—	1,857	(1,857)	—	—	—
Other	35	4	—	(1)	(22)	16
<b>Total Industrial</b>	<b>\$ 8,898</b>	<b>\$ 51,316</b>	<b>\$ (1,857)</b>	<b>\$ (781)</b>	<b>\$ (25,435)</b>	<b>\$ 32,141</b>
<b>Widia</b>						
Severance	\$ 2,306	\$ 342	\$ —	\$ (28)	\$ (321)	\$ 2,299
Facilities	—	41	(41)	—	—	—
Other	24	—	—	—	—	24
<b>Total Widia</b>	<b>\$ 2,330</b>	<b>\$ 383</b>	<b>\$ (41)</b>	<b>\$ (28)</b>	<b>\$ (321)</b>	<b>\$ 2,323</b>
<b>Infrastructure</b>						
Severance	\$ 7,956	\$ 2,053	\$ —	\$ (313)	\$ (3,225)	\$ 6,471
Facilities	—	758	(758)	—	—	—
Other	28	2	—	(1)	(5)	24
<b>Total Infrastructure</b>	<b>\$ 7,984</b>	<b>\$ 2,813</b>	<b>\$ (758)</b>	<b>\$ (314)</b>	<b>\$ (3,230)</b>	<b>\$ 6,495</b>
<b>Total</b>	<b>\$ 19,212</b>	<b>\$ 54,512</b>	<b>\$ (2,656)</b>	<b>\$ (1,123)</b>	<b>\$ (28,986)</b>	<b>\$ 40,959</b>

**8. STOCK-BASED COMPENSATION**
*Stock Options*

Changes in our stock options for the nine months ended March 31, 2020 were as follows:

	Options	Weighted Average Exercise Price	Weighted Average Remaining Life (years)	Aggregate Intrinsic value (in thousands)
Options outstanding, June 30, 2019	781,673	\$ 33.92		
Exercised	(34,525)	26.62		
Lapsed or forfeited	(42,544)	43.30		
Options outstanding, March 31, 2020	704,604	\$ 33.71	2.8	\$ —
Options vested, March 31, 2020	704,604	\$ 33.71	2.8	\$ —
Options exercisable, March 31, 2020	704,604	\$ 33.71	2.8	\$ —

As of March 31, 2020, there was no unrecognized compensation cost related to options outstanding.

All options were fully vested as of March 31, 2020. Fair value of options vested during the nine months ended March 31, 2019 was \$1.2 million.

Tax benefits relating to excess stock-based compensation deductions are presented in the operating activities section of the condensed consolidated statements of cash flow for the nine months ended March 31, 2020 and 2019. Tax benefits resulting from stock-based compensation deductions were greater than the amounts reported for financial reporting purposes by \$0.2 million and \$1.3 million for the nine months ended March 31, 2020 and 2019, respectively.

**KENNAMETAL INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

The amount of cash received from the exercise of options during the nine months ended March 31, 2020 and 2019 was \$0.7 million and \$4.2 million, respectively. The total intrinsic value of options exercised during the nine months ended March 31, 2020 and 2019 was \$0.3 million and \$1.9 million, respectively.

*Restricted Stock Units – Performance Vesting and Time Vesting*

Changes in our performance vesting and time vesting restricted stock units for the nine months ended March 31, 2020 were as follows:

	Performance Vesting Stock Units	Performance Vesting Weighted Average Fair Value	Time Vesting Stock Units	Time Vesting Weighted Average Fair Value
Unvested, June 30, 2019	405,230	\$ 35.58	926,927	\$ 36.43
Granted	275,216	28.74	633,902	27.95
Vested	(146,377)	27.09	(459,783)	33.93
Performance metric adjustments, net	32,707	32.79	—	—
Forfeited	(12,143)	35.51	(43,776)	32.40
Unvested, March 31, 2020	554,633	\$ 34.26	1,057,270	\$ 32.60

During the nine months ended March 31, 2020 and 2019, compensation expense related to time vesting and performance vesting restricted stock units was \$13.7 million and \$18.0 million, respectively. As of March 31, 2020, the total unrecognized compensation cost related to unvested time vesting and performance vesting restricted stock units was \$22.2 million and is expected to be recognized over a weighted average period of 2.0 years.

**9. PENSION AND OTHER POSTRETIREMENT BENEFITS**

The table below summarizes the components of net periodic pension income:

(in thousands)	Three Months Ended March 31,		Nine Months Ended March 31,	
	2020	2019	2020	2019
Service cost	\$ 452	\$ 406	\$ 1,346	\$ 1,224
Interest cost	6,848	7,979	20,504	23,939
Expected return on plan assets	(13,539)	(13,456)	(40,491)	(40,352)
Amortization of transition obligation	23	23	67	68
Amortization of prior service cost (credit)	13	(5)	38	(15)
Recognition of actuarial losses	2,597	1,682	7,777	5,056
Settlement gain	—	—	(122)	—
Net periodic pension income	\$ (3,606)	\$ (3,371)	\$ (10,881)	\$ (10,080)

The table below summarizes the components of net periodic other postretirement benefit cost:

(in thousands)	Three Months Ended March 31,		Nine Months Ended March 31,	
	2020	2019	2020	2019
Interest cost	\$ 101	\$ 153	\$ 303	\$ 460
Amortization of prior service credit	(69)	(22)	(207)	(68)
Recognition of actuarial loss	64	62	193	186
Net periodic other postretirement benefit cost	\$ 96	\$ 193	\$ 289	\$ 578

The service cost component of net periodic pension income is reported as a component of cost of goods sold and operating expense. All other components of net periodic pension income and net periodic other postretirement benefit cost are reported as a component of other income, net.

**KENNAMETAL INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****10. INVENTORIES**

We used the last-in, first-out (LIFO) method of valuing inventories for 43 percent and 41 percent of total inventories at March 31, 2020 and June 30, 2019, respectively. Inventory valuations under the LIFO method are based on an annual determination of quantities and costs as of June 30 of each year; therefore, the interim LIFO valuations are based on our projections of expected year-end inventory levels and costs and are subject to any final year-end LIFO inventory adjustments.

Inventories consisted of the following:

(in thousands)	March 31, 2020	June 30, 2019
Finished goods	\$ 293,990	\$ 311,684
Work in process and powder blends	197,991	246,414
Raw materials	89,435	95,620
Inventories at current cost	581,416	653,718
Less: LIFO valuation	(64,635)	(82,142)
Total inventories	\$ 516,781	\$ 571,576

**11. LEASES**

At the inception of our contracts we determine if the contract is or contains a lease. A contract is or contains a lease if it conveys the right to control the use of an identified asset for a period of time in exchange for consideration. ROU assets and operating lease liabilities are recognized based on the present value of lease payments over the lease term at commencement. For leases that do not have a readily determinable implicit rate, we use a discount rate based on our incremental borrowing rate, which is determined considering factors such as the lease term, our credit rating and the economic environment of the location of the lease as of the commencement date.

We account for non-lease components separately from lease components. These costs often relate to the payments for a proportionate share of real estate taxes, insurance, common area maintenance and other operating costs in addition to base rent. We also do not recognize ROU assets and liabilities for leases with an initial term of 12 months or less. Lease costs associated with leases of less than 12 months were \$1.6 million and \$5.8 million for the three and nine months ended March 31, 2020, respectively.

As a lessee, we have various operating lease agreements primarily related to real estate, vehicles and office and plant equipment. Our real estate leases, which are comprised primarily of manufacturing, warehousing, office and administration facilities, represent a majority of our lease liability. Our lease payments are largely fixed. Any variable lease payments, including utilities, common area maintenance and repairs and maintenance, are expensed during the period incurred. Variable lease costs were immaterial for the three and nine months ended March 31, 2020. A majority of our real estate leases include options to extend the lease and options to early terminate the lease. Leases with an early termination option generally involve a termination payment. We review all options to extend, terminate, or purchase the ROU assets at the inception of the lease and account for these options when they are reasonably certain of being exercised. Our lease agreements generally do not contain any material residual value guarantees or materially restrictive covenants. We do not have any material leases that have been signed but not commenced, and we did not have any lease transactions with related parties.

The weighted average remaining lease term and discount rate for our operating leases were approximately 8.7 years and 3.3 percent, respectively, at March 31, 2020.

Operating lease expense is recognized on a straight-line basis over the lease term and is included in operating expense on our consolidated statement of income. Operating lease cost was \$4.2 million and \$12.3 million for the three and nine months ended March 31, 2020, respectively.

The following table sets forth supplemental cash flow information related to our operating leases:

(in thousands)	Nine Months Ended March 31, 2020	
Operating cash flows from operating leases	\$	12,181
ROU assets obtained in exchange for new operating lease liabilities	\$	7,064

**KENNAMETAL INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

The following table sets forth the maturities of our operating lease liabilities and reconciles the respective undiscounted payments to the operating lease liabilities in the condensed consolidated balance sheet as of March 31, 2020:

Year Ended June 30, (in thousands)	March 31, 2020
Remaining three months of 2020	\$ 3,695
2021	12,989
2022	9,225
2023	6,083
2024	4,089
Thereafter	18,880
<b>Total undiscounted operating lease payments</b>	<b>\$ 54,961</b>
Less: discount to net present value	7,736
<b>Total operating lease liabilities</b>	<b>\$ 47,225</b>

The following table sets forth the future minimum lease payments for non-cancelable operating leases as of the year ended June 30, 2019:

Year Ended June 30, (in thousands)	June 30, 2019
2020	\$ 17,074
2021	12,212
2022	6,693
2023	4,294
2024	2,636
Thereafter	17,168
<b>Total future minimum lease payments</b>	<b>\$ 60,077</b>

## 12. LONG-TERM DEBT

Our five-year, multi-currency, revolving credit facility, as amended and restated in June 2018 (Credit Agreement), provides for revolving credit loans of up to \$700 million for working capital, capital expenditures and general corporate purposes. The Credit Agreement requires us to comply with various restrictive and affirmative covenants, including two financial covenants: a maximum leverage ratio where debt, net of domestic cash in excess of \$25 million, must be less than or equal to 3.5 times trailing twelve months EBITDA, adjusted for certain non-cash expenses and which may be further adjusted, at our discretion, to include up to \$80 million of cash restructuring charges through December 31, 2021; and a minimum consolidated interest coverage ratio of EBITDA to interest of 3.5 times (as the aforementioned terms are defined in the Credit Agreement). We were in compliance with all such covenants as of March 31, 2020 and we expect to maintain compliance over the next 12 months. The Company reached this conclusion after considering the information currently available to us, including the anticipated effect of the Coronavirus 2019 (COVID-19) pandemic on the macroeconomic environment. Because the extent and duration of COVID-19 is unknown, its effect on the Company's business, financial condition, operating results and cash flows is uncertain, and therefore it could adversely affect availability under the Credit Agreement.

We had \$4.5 million of borrowings outstanding under the Credit Agreement as of March 31, 2020, and we had no borrowings outstanding as of June 30, 2019. Borrowings under the Credit Agreement are guaranteed by our significant domestic subsidiaries. The Credit Agreement matures in June 2023.

Subsequent to March 31, 2020, we drew \$500.0 million under the Credit Agreement. We decided to draw this \$500.0 million as a measure to ensure access to future liquidity in light of the global financial market uncertainty resulting from the COVID-19 pandemic.

**KENNAMETAL INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

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Fixed rate debt had a fair market value of \$623.1 million and \$622.0 million at March 31, 2020 and June 30, 2019, respectively. The Level 2 fair value is determined based on the quoted market prices for similar debt instruments as of March 31, 2020 and June 30, 2019, respectively.

**13. ENVIRONMENTAL MATTERS**

The operation of our business has exposed us to certain liabilities and compliance costs related to environmental matters. We are involved in various environmental cleanup and remediation activities at certain of our locations.

We establish and maintain reserves for certain potential environmental liabilities. At March 31, 2020 and June 30, 2019, the balances of these reserves were \$11.8 million and \$12.4 million, respectively. These reserves represent anticipated costs associated with potential remedial requirements and are generally not discounted.

The reserves we have established for potential environmental liabilities represent our best current estimate of the costs of addressing all identified environmental situations, based on our review of currently available evidence, and taking into consideration our prior experience in remediation and that of other companies, as well as public information released by the United States Environmental Protection Agency (USEPA), other governmental agencies and by the Potentially Responsible Party (PRP) groups in which we are participating. Although our reserves currently appear to be sufficient to cover these potential environmental liabilities, there are uncertainties associated with environmental liabilities, and we can give no assurance that our estimate of any environmental liability will not increase or decrease in the future. The reserved and unreserved liabilities for all environmental concerns could change substantially due to factors such as the nature and extent of contamination, changes in remedial requirements, technological changes, discovery of new information, the financial strength of other PRPs, the identification of new PRPs and the involvement of and direction taken by the government on these matters.

*Superfund Sites* Among other environmental laws, we are subject to the Comprehensive Environmental Response Compensation and Liability Act of 1980 (CERCLA), under which we have been designated by the USEPA as a PRP with respect to environmental remedial costs at certain Superfund sites. We have evaluated our claims and liabilities associated with these Superfund sites based upon best currently available information. We believe our environmental accruals are adequate to cover our portion of the environmental remedial costs at the Superfund sites where we have been designated a PRP, to the extent these expenses are probable and reasonably estimable.

**14. INCOME TAXES***Effective tax rates*

The effective income tax rates for the three months ended March 31, 2020 and 2019 were 93.1 percent and 11.0 percent, respectively. The year-over-year change is primarily due to the effects of current year restructuring and the Widia goodwill and other intangible asset impairment charges. The prior year rate included a \$6.8 million discrete benefit to adjust the Toll Tax charge based on regulations issued during the March quarter of fiscal 2019.

The effective income tax rates for the nine months ended March 31, 2020 and 2019 were 143.5 percent (benefit on a loss) and 20.1 percent (provision on income), respectively. The year-over-year change is primarily due to the change in the jurisdictional mix caused by expected restructuring and related charges, the Widia goodwill and other intangible asset impairment charges, a discrete \$14.5 million benefit for the one-time effect of Swiss tax reform and the increase in global intangible low-taxed income (GILTI) and base erosion anti-abuse tax (BEAT). The prior year rate included a \$9.7 million discrete benefit associated with tax reform and a \$6.1 million charge related to changes in the indefinite reinvestment assertion on certain foreign subsidiaries' undistributed earnings.

*Coronavirus Aid, Relief, and Economic Security Act (CARES Act)*

On March 27, 2020, the CARES Act was enacted in response to the COVID-19 pandemic. The CARES Act, among other things, allows net operating losses arising in taxable years beginning after December 31, 2017 and before January 1, 2021 to be carried back to each of the 5 preceding taxable years to generate a refund of previously paid income taxes; permits net operating loss carryovers and carrybacks to offset 100 percent of taxable income for taxable years beginning before January 1, 2021; and modifies the limitation on business interest by increasing the allowable business interest deduction from 30 percent of adjusted taxable income to 50 percent of adjusted taxable income for taxable years beginning in 2019 or 2020. We are currently in the process of evaluating the potential impact these provisions may have on the Company.



**KENNAMETAL INC.**
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**
*Swiss tax reform*

Legislation was effectively enacted during the nine months ended March 31, 2020 when the Canton of Schaffhausen approved the Federal Act on Tax Reform and AHV Financing on October 8, 2019 (Swiss tax reform). Significant changes from Swiss tax reform include the abolishment of certain favorable tax regimes and the creation of a ten-year transitional period at both the federal and cantonal levels.

The transitional provisions of Swiss tax reform allow companies to utilize a combination of lower tax rates and tax basis adjustments to fair value, which are used for tax depreciation and amortization purposes resulting in deductions over the transitional period. To reflect the federal and cantonal transitional provisions, as they apply to us, we recorded a deferred tax asset of \$14.5 million during the three months ended December 31, 2019. We consider the deferred tax asset from Swiss tax reform to be an estimate based on our current interpretation of the legislation, which is subject to change based on further legislative guidance, review with the Swiss federal and cantonal authorities and modifications to the underlying valuation.

**15. EARNINGS PER SHARE**

Basic earnings per share is computed using the weighted average number of shares outstanding during the period, while diluted earnings per share is calculated to reflect the potential dilution that would occur related to the issuance of capital stock under stock option grants, performance awards and restricted stock units. The difference between basic and diluted earnings per share relates solely to the effect of capital stock options, performance awards and restricted stock units.

The following tables provide the computation of diluted shares outstanding for the three and nine months ended March 31, 2020 and 2019:

(in thousands)	Three Months Ended March 31,		Nine Months Ended March 31,	
	2020	2019	2020	2019
Weighted-average shares outstanding during period	83,106	82,479	83,022	82,305
Add: Unexercised stock options and unvested restricted stock units	590	860	567	961
Number of shares on which diluted earnings per share is calculated	83,696	83,339	83,589	83,266
Unexercised stock options with an exercise price greater than the average market price and restricted stock units not included in the computation because they were anti-dilutive	646	515	833	423

**16. EQUITY**

A summary of the changes in the carrying amounts of total equity, Kennametal Shareholders' equity and equity attributable to noncontrolling interests for the three months ending March 31, 2020 and 2019 is as follows:

(in thousands)	Kennametal Shareholders' Equity					Non-controlling interests	Total equity
	Capital stock	Additional paid-in capital	Retained earnings	Accumulated other comprehensive loss			
Balance as of December 31, 2019	\$ 103,618	\$ 536,522	\$ 1,044,247	\$ (378,219)	\$ 40,859	\$ 1,347,027	
Net income (loss)	—	—	2,917	—	(676)	2,241	
Other comprehensive loss	—	—	—	(31,978)	(1,983)	(33,961)	
Dividend reinvestment	2	50	—	—	—	52	
Capital stock issued under employee benefit and stock plans <sup>(3)</sup>	24	74	—	—	—	98	
Purchase of capital stock	(2)	(50)	—	—	—	(52)	
Cash dividends	—	—	(16,582)	—	—	(16,582)	
Total equity, March 31, 2020	\$ 103,642	\$ 536,596	\$ 1,030,582	\$ (410,197)	\$ 38,200	\$ 1,298,823	

## KENNAMETAL INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

(in thousands)	Kennametal Shareholders' Equity					Non-controlling interests	Total equity
	Capital stock	Additional paid-in capital	Retained earnings	Accumulated other comprehensive loss			
Balance as of December 31, 2018	\$ 102,700	\$ 522,413	\$ 979,259	\$ (334,632)	\$ 38,544	\$ 1,308,284	
Net income	—	—	68,550	—	1,578	70,128	
Other comprehensive income	—	—	—	992	34	1,026	
Dividend reinvestment	2	52	—	—	—	54	
Capital stock issued under employee benefit and stock plans <sup>(3)</sup>	258	2,029	—	—	—	2,287	
Purchase of capital stock	(2)	(52)	—	—	—	(54)	
Additions to noncontrolling interest	—	—	—	—	443	443	
Cash dividends	—	—	(16,448)	—	(315)	(16,763)	
Total equity, March 31, 2019	\$ 102,958	\$ 524,442	\$ 1,031,361	\$ (333,640)	\$ 40,284	\$ 1,365,405	

A summary of the changes in the carrying amounts of total equity, Kennametal Shareholders' equity and equity attributable to noncontrolling interests for the nine months ending March 31, 2020 and 2019 is as follows:

(in thousands)	Kennametal Shareholders' Equity					Non-controlling interests	Total equity
	Capital stock	Additional paid-in capital	Retained earnings	Accumulated other comprehensive loss			
Balance as of June 30, 2019	\$ 103,026	\$ 528,827	\$ 1,076,862	\$ (373,543)	\$ 39,532	\$ 1,374,704	
Net income (loss)	—	—	3,445	—	(23)	3,422	
Other comprehensive loss	—	—	—	(36,654)	(2,836)	(39,490)	
Dividend reinvestment	6	151	—	—	—	157	
Capital stock issued under employee benefit and stock plans <sup>(3)</sup>	616	7,769	—	—	—	8,385	
Purchase of capital stock	(6)	(151)	—	—	—	(157)	
Additions to noncontrolling interest	—	—	—	—	1,527	1,527	
Cash dividends	—	—	(49,725)	—	—	(49,725)	
Total equity, March 31, 2020	\$ 103,642	\$ 536,596	\$ 1,030,582	\$ (410,197)	\$ 38,200	\$ 1,298,823	

**KENNAMETAL INC.**
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

(in thousands)	Kennametal Shareholders' Equity					Non-controlling interests	Total equity
	Capital stock	Additional paid-in capital	Retained earnings	Accumulated other comprehensive loss			
Balance as of June 30, 2018	\$ 102,058	\$ 511,909	\$ 900,683	\$ (320,325)	\$ 36,002	\$ 1,230,327	
Net income	—	—	179,946	—	4,852	184,798	
Other comprehensive loss	—	—	—	(13,315)	(698)	(14,013)	
Dividend reinvestment	5	156	—	—	—	161	
Capital stock issued under employee benefit and stock plans <sup>(3)</sup>	900	12,533	—	—	—	13,433	
Purchase of capital stock	(5)	(156)	—	—	—	(161)	
Additions to noncontrolling interest	—	—	—	—	443	443	
Cash dividends	—	—	(49,268)	—	(315)	(49,583)	
<b>Total equity, March 31, 2019</b>	<b>\$ 102,958</b>	<b>\$ 524,442</b>	<b>\$ 1,031,361</b>	<b>\$ (333,640)</b>	<b>\$ 40,284</b>	<b>\$ 1,365,405</b>	

<sup>(3)</sup> Net of restricted stock units delivered upon vesting to satisfy tax withholding requirements.

The amounts of comprehensive income attributable to Kennametal Shareholders and noncontrolling interests are disclosed in the condensed consolidated statements of comprehensive income.

**17. ACCUMULATED OTHER COMPREHENSIVE LOSS**

The components of, and changes in, accumulated other comprehensive loss (AOCL) were as follows, net of tax, for the nine months ended March 31, 2020:

(in thousands)	Pension and other postretirement benefits	Currency translation adjustment	Derivatives	Total
<b>Attributable to Kennametal:</b>				
Balance, June 30, 2019	\$ (222,270)	\$ (147,595)	\$ (3,678)	\$ (373,543)
Other comprehensive income (loss) before reclassifications	2,123	(44,855)	(144)	(42,876)
Amounts reclassified from AOCL	5,916	—	306	6,222
Net current period other comprehensive income (loss)	8,039	(44,855)	162	(36,654)
<b>AOCL, March 31, 2020</b>	<b>\$ (214,231)</b>	<b>\$ (192,450)</b>	<b>\$ (3,516)</b>	<b>\$ (410,197)</b>
<b>Attributable to noncontrolling interests:</b>				
Balance, June 30, 2019	\$ —	\$ (3,450)	\$ —	\$ (3,450)
Other comprehensive loss before reclassifications	—	(2,836)	—	(2,836)
Net current period other comprehensive loss	—	(2,836)	—	(2,836)
<b>AOCL, March 31, 2020</b>	<b>\$ —</b>	<b>\$ (6,286)</b>	<b>\$ —</b>	<b>\$ (6,286)</b>

**KENNAMETAL INC.**
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

The components of, and changes in, AOCL were as follows, net of tax, for the nine months ended March 31, 2019:

(in thousands)	Pension and other postretirement benefits	Currency translation adjustment	Derivatives	Total
<b>Attributable to Kennametal:</b>				
Balance, June 30, 2018	\$ (187,755)	\$ (127,347)	\$ (5,223)	\$ (320,325)
Other comprehensive income (loss) before reclassifications	1,246	(20,147)	141	(18,760)
Amounts reclassified from AOCL	3,893	—	1,552	5,445
Net current period other comprehensive income (loss)	5,139	(20,147)	1,693	(13,315)
AOCL, March 31, 2019	\$ (182,616)	\$ (147,494)	\$ (3,530)	\$ (333,640)
<b>Attributable to noncontrolling interests:</b>				
Balance, June 30, 2018	\$ —	\$ (2,913)	\$ —	\$ (2,913)
Other comprehensive loss before reclassifications	—	(698)	—	(698)
Net current period other comprehensive loss	—	(698)	—	(698)
AOCL, March 31, 2019	\$ —	\$ (3,611)	\$ —	\$ (3,611)

Reclassifications out of AOCL for the three and nine months ended March 31, 2020 and 2019 consisted of the following:

(in thousands)	Three Months Ended March 31,		Nine Months Ended March 31,		Affected line item in the Income Statement
	2020	2019	2020	2019	
<b>Gains and losses on cash flow hedges:</b>					
Forward starting interest rate swaps	\$ 611	\$ 588	\$ 1,833	\$ 1,764	Interest expense
Currency exchange contracts	75	333	(1,428)	292	Cost of goods sold and other income, net
Total before tax	686	921	405	2,056	
Tax impact	(168)	(226)	(99)	(504)	Provision (benefit) for income taxes
Net of tax	\$ 518	\$ 695	\$ 306	\$ 1,552	
<b>Pension and other postretirement benefits:</b>					
Amortization of transition obligations	\$ 23	\$ 23	\$ 67	\$ 68	Other income, net
Amortization of prior service credit	(56)	(27)	(169)	(83)	Other income, net
Recognition of actuarial losses	2,661	1,744	7,970	5,242	Other income, net
Total before tax	2,628	1,740	7,868	5,227	
Tax impact	(662)	(453)	(1,952)	(1,334)	Provision (benefit) for income taxes
Net of tax	\$ 1,966	\$ 1,287	\$ 5,916	\$ 3,893	

**KENNAMETAL INC.**
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

The amount of income tax allocated to each component of other comprehensive (loss) income for the three months ended March 31, 2020 and 2019 were as follows:

(in thousands)	2020			2019		
	Pre-tax	Tax impact	Net of tax	Pre-tax	Tax impact	Net of tax
Unrealized (loss) gain on derivatives designated and qualified as cash flow hedges	\$ (1,325)	\$ 325	\$ (1,000)	\$ 307	\$ (75)	\$ 232
Reclassification of unrealized loss on derivatives designated and qualified as cash flow hedges	686	(168)	518	921	(226)	695
Unrecognized net pension and other postretirement benefit gain	3,295	(722)	2,573	172	(121)	51
Reclassification of net pension and other postretirement benefit loss	2,628	(662)	1,966	1,740	(453)	1,287
Foreign currency translation adjustments	(38,103)	85	(38,018)	(1,327)	88	(1,239)
Other comprehensive (loss) income	\$ (32,819)	\$ (1,142)	\$ (33,961)	\$ 1,813	\$ (787)	\$ 1,026

The amount of income tax allocated to each component of other comprehensive loss for the nine months ended March 31, 2020 and 2019 were as follows:

(in thousands)	2020			2019		
	Pre-tax	Tax impact	Net of tax	Pre-tax	Tax impact	Net of tax
Unrealized (loss) gain on derivatives designated and qualified as cash flow hedges	\$ (191)	\$ 47	\$ (144)	\$ 187	\$ (46)	\$ 141
Reclassification of unrealized loss on derivatives designated and qualified as cash flow hedges	405	(99)	306	2,056	(504)	1,552
Unrecognized net pension and other postretirement benefit gain	2,876	(753)	2,123	1,723	(477)	1,246
Reclassification of net pension and other postretirement benefit loss	7,868	(1,952)	5,916	5,227	(1,334)	3,893
Foreign currency translation adjustments	(47,809)	118	(47,691)	(21,007)	162	(20,845)
Other comprehensive loss	\$ (36,851)	\$ (2,639)	\$ (39,490)	\$ (11,814)	\$ (2,199)	\$ (14,013)

**18. GOODWILL AND OTHER INTANGIBLE ASSETS**
*2020 December Quarter Widia Impairment Charges*

In the December quarter of fiscal 2020, the Company experienced deteriorating market conditions, primarily in general engineering and transportation applications in India and China, in addition to overall global weakness in the manufacturing sector. In view of these declining conditions and the significant detrimental effect on cash flows and actual and projected revenue and earnings compared with our most recent annual impairment test, we determined that an impairment triggering event had occurred and performed an interim quantitative impairment test of our goodwill, indefinite-lived trademark intangible asset and other long-lived assets of our Widia reporting unit. We evaluated the recoverability of goodwill for the reporting unit by comparing the fair value with its carrying value, with the fair values determined using a combination of a discounted cash flow analysis and market multiples based upon historical and projected financial information. As a result of this test, we recorded a non-cash pre-tax impairment charge during the three months ended December 31, 2019 of \$14.6 million in the Widia segment, of which \$13.1 million was for goodwill and \$1.5 million was for an indefinite-lived trademark intangible asset. These impairment charges are recorded in restructuring and asset impairment charges in our condensed consolidated statements of income. No impairment was recorded for the other Widia long-lived assets.

## KENNAMETAL INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

*2020 March Quarter Widia Impairment Charges*

We performed an interim quantitative impairment test of goodwill and the indefinite-lived trademark intangible asset for the Widia reporting unit during the March quarter of fiscal 2020. The decline in actual and projected financial results for the Widia reporting unit, primarily as a result of the COVID-19 pandemic, represented an interim impairment triggering event because there was essentially zero cushion between the reporting unit's carrying value and fair value as of March 31, 2020. This is because the Widia reporting unit was recorded at fair value as of the last impairment date of December 31, 2019. We evaluated the recoverability of goodwill for the reporting unit by comparing the fair value with its carrying value, with the fair values determined using a combination of a discounted cash flow analysis and market multiples based upon historical and projected financial information. As a result of this interim test, we recorded a non-cash pre-tax impairment charge during the three months ended March 31, 2020 of \$15.6 million in the Widia segment, of which \$13.7 million was for goodwill and \$1.9 million was for an indefinite-lived trademark intangible asset. These impairment charges are recorded in restructuring and asset impairment charges in our condensed consolidated statements of income. No impairment was recorded for the other Widia long-lived assets. Subsequent to the impairment charges recorded in the March quarter of fiscal 2020, there is no remaining goodwill for the Widia reporting unit and the carrying value of the indefinite-lived trademark is \$10.9 million, which approximates fair value. Additionally, due to the significant cushion that existed between the fair value and the carrying value of the Industrial reporting unit, as measured on the last annual testing date, we determined that there was not an interim triggering event for this reporting unit during the third quarter of fiscal 2020. Certain events or circumstances that could reasonably be expected to negatively affect the underlying key assumptions and ultimately impact the estimated fair values of our reporting units and of the indefinite-lived trademark may include such items as: (i) a decrease in expected future cash flows, specifically, a further decrease in sales volume driven by a prolonged weakness in customer demand or other pressures, including those related to the COVID-19 pandemic, adversely affecting our long-term sales trends; (ii) inability to achieve the anticipated benefits from simplification/modernization and other cost reduction programs and (iii) inability to achieve the sales from our strategic growth initiatives.

*Divestiture Impact on Other Intangible Assets*

During the three months ended December 31, 2019, we completed the sale of certain assets of the non-core specialty alloys and metals business within the Infrastructure segment. See Note 4. As a result of this transaction, other intangibles decreased by \$12.5 million in our Infrastructure segment. This decrease was recorded in the loss on divestiture account in our condensed consolidated statements of income.

A summary of the carrying amount of goodwill attributable to each segment, as well as the changes in such carrying amounts, is as follows:

(in thousands)	Industrial	Widia	Infrastructure	Total
Gross goodwill	\$ 409,912	\$ 40,941	\$ 633,211	\$ 1,084,064
Accumulated impairment losses	(137,204)	(13,638)	(633,211)	(784,053)
Balance as of June 30, 2019	\$ 272,708	\$ 27,303	\$ —	\$ 300,011
<b>Activity for the nine months ended March 31, 2020:</b>				
Change in gross goodwill due to translation	(4,050)	(484)	—	(4,534)
Impairment charges	—	(26,819)	—	(26,819)
Gross goodwill	405,862	40,457	633,211	1,079,530
Accumulated impairment losses	(137,204)	(40,457)	(633,211)	(810,872)
Balance as of March 31, 2020	\$ 268,658	\$ —	\$ —	\$ 268,658

**KENNAMETAL INC.**
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

The components of our other intangible assets were as follows:

(in thousands)	Estimated Useful Life (in years)	March 31, 2020		June 30, 2019	
		Gross Carrying Amount	Accumulated Amortization	Gross Carrying Amount	Accumulated Amortization
Contract-based	3 to 15	—	—	7,062	(7,062)
Technology-based and other	4 to 20	32,499	(22,162)	46,228	(31,890)
Customer-related	10 to 21	180,955	(85,421)	205,213	(94,711)
Unpatented technology	10 to 30	31,576	(17,271)	31,702	(15,492)
Trademarks	5 to 20	13,036	(8,452)	14,755	(9,352)
Trademarks	Indefinite	10,927	—	14,545	—
<b>Total</b>		<b>\$ 268,993</b>	<b>\$ (133,306)</b>	<b>\$ 319,505</b>	<b>\$ (158,507)</b>

**19. SEGMENT DATA**

Our reportable operating segments have been determined in accordance with the our internal management structure, which is organized based on operating activities, the manner in which we organize segments for allocating resources, making operating decisions and assessing performance and the availability of separate financial results. We do not allocate certain corporate expenses related to executive retirement plans, our Board of Directors, strategic initiatives, and certain other costs and report them in Corporate. None of our reportable operating segments represent the aggregation of two or more operating segments.

**INDUSTRIAL** The Industrial segment develops and manufactures high performance tooling and metalworking products and services for diverse end markets, including aerospace and defense, general engineering, energy and transportation. These products include milling, hole making, turning, threading and toolmaking systems used in the manufacture of airframes, aero engines, trucks and automobiles, ships and various types of industrial equipment. We leverage advanced manufacturing capabilities in combination with varying levels of customization to solve our customers' toughest challenges and deliver improved productivity for a wide range of applications. Industrial goes to market under the Kennametal® brand through its direct sales force, a network of independent and national distributors, integrated supplier channels and via the Internet. Application engineers and technicians are critical to the sales process and directly assist our customers with specified product design, selection, application and support.

**WIDIA** Widia offers an assortment of standard and custom metal cutting solutions to general engineering, aerospace, energy and transportation customers. We serve our customers primarily through a network of value-added resellers, integrated supplier channels and via the internet. Widia markets its products under the WIDIA®, WIDIA Hanita® and WIDIA GTD® brands.

**INFRASTRUCTURE** Our Infrastructure segment produces engineered tungsten carbide and ceramic components, earth-cutting tools, and advanced metallurgical powders, primarily for the energy, earthworks and general engineering end markets. These wear-resistant products include compacts, nozzles, frac seats and custom components used in oil and gas and petrochemical industries; rod blanks and abrasive water jet nozzles for general industries; earth cutting tools and systems used in underground mining, trenching and foundation drilling and road milling; tungsten carbide powders for the oil and gas, aerospace and process industries; and ceramics used by the packaging industry for metallization of films and papers. We combine deep metallurgical and engineering expertise with advanced manufacturing capabilities to deliver solutions that drive improved productivity for our customers. Infrastructure markets its products primarily under the Kennametal® brand and sells through a direct sales force as well as through distributors.

**KENNAMETAL INC.**
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

Our sales and operating income (loss) by segment are as follows:

(in thousands)	Three Months Ended March 31,		Nine Months Ended March 31,	
	2020	2019	2020	2019
<b>Sales:</b>				
Industrial	\$ 260,738	\$ 318,636	\$ 820,008	\$ 956,515
Widia	42,721	50,966	131,115	148,592
Infrastructure	179,625	227,602	555,129	666,178
<b>Total sales</b>	<b>\$ 483,084</b>	<b>\$ 597,204</b>	<b>\$ 1,506,252</b>	<b>\$ 1,771,285</b>
<b>Operating income (loss):</b>				
Industrial	\$ 30,147	\$ 57,218	\$ 32,159	\$ 173,279
Widia	(13,528)	(4)	(31,410)	3,817
Infrastructure	21,941	24,934	7,679	69,407
Corporate	(667)	(277)	(1,797)	(2,622)
<b>Total operating income</b>	<b>37,893</b>	<b>81,871</b>	<b>6,631</b>	<b>243,881</b>
Interest expense	7,897	8,104	23,834	24,305
Other income, net	(2,438)	(4,993)	(9,330)	(11,775)
<b>Income (loss) from continuing operations before income taxes</b>	<b>\$ 32,434</b>	<b>\$ 78,760</b>	<b>\$ (7,873)</b>	<b>\$ 231,351</b>

The following table presents Kennametal's revenue disaggregated by geography:

(in thousands)	Three Months Ended							
	March 31, 2020				March 31, 2019			
	Industrial	Widia	Infrastructure	Total Kennametal	Industrial	Widia	Infrastructure	Total Kennametal
Americas	41%	49%	64%	50%	40%	46%	67%	51%
EMEA	39	26	18	30	41	26	16	30
Asia Pacific	20	25	18	20	19	28	17	19

  

(in thousands)	Nine Months Ended							
	March 31, 2020				March 31, 2019			
	Industrial	Widia	Infrastructure	Total Kennametal	Industrial	Widia	Infrastructure	Total Kennametal
Americas	41%	48%	62%	50%	40%	46%	66%	50%
EMEA	39	26	18	30	40	25	15	30
Asia Pacific	20	26	20	20	20	29	19	20

The following tables presents Kennametal's revenue disaggregated by end market:

(in thousands)	Three Months Ended March 31, 2020			
	Industrial	Widia	Infrastructure	Total Kennametal
General engineering	44%	100%	35%	46%
Transportation	33	—	—	18
Aerospace	13	—	—	7
Energy	10	—	29	16
Earthworks	—	—	36	13



## KENNAMETAL INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

(in thousands)	Three Months Ended March 31, 2019			
	Industrial	Widia	Infrastructure	Total Kennametal
General engineering	45%	100%	36%	46%
Transportation	33	—	—	18
Aerospace	13	—	—	7
Energy	9	—	33	17
Earthworks	—	—	31	12

(in thousands)	Nine Months Ended March 31, 2020			
	Industrial	Widia	Infrastructure	Total Kennametal
General engineering	44%	100%	34%	45%
Transportation	33	—	—	18
Aerospace	14	—	—	8
Energy	9	—	29	16
Earthworks	—	—	37	13

(in thousands)	Nine Months Ended March 31, 2019			
	Industrial	Widia	Infrastructure	Total Kennametal
General engineering	44%	100%	34%	45%
Transportation	34	—	—	18
Aerospace	13	—	—	7
Energy	9	—	34	18
Earthworks	—	—	32	12

**OVERVIEW**

Kennametal Inc. was founded based on a tungsten carbide technology breakthrough in 1938. The Company was incorporated in Pennsylvania in 1943 as a manufacturer of tungsten carbide metal cutting tooling and was listed on the New York Stock Exchange (NYSE) in 1967. With more than 80 years of materials expertise, the Company is a global industrial technology leader, helping customers across the aerospace, earthworks, energy, general engineering and transportation industries manufacture with precision and efficiency. This expertise includes the development and application of tungsten carbides, ceramics, super-hard materials and solutions used in metal cutting and extreme wear applications to keep customers up and running longer against conditions such as corrosion and high temperatures.

Our standard and custom product offering spans metalworking and wear applications including turning, milling, hole making, tooling systems and services, as well as specialized wear components and metallurgical powders. End users of our metalworking products include manufacturers engaged in a diverse array of industries including: the manufacturers of transportation vehicles and components, machine tools and light and heavy machinery; airframe and aerospace components; and energy-related components for the oil and gas industry, as well as power generation. Our wear and metallurgical powders are used by producers and suppliers in equipment-intensive operations such as road construction, mining, quarrying, oil and gas exploration, refining, production and supply.

Throughout the MD&A, we refer to measures used by management to evaluate performance. We also refer to a number of financial measures that are not defined under accounting principles generally accepted in the United States of America (U.S. GAAP), including organic sales decline, constant currency regional sales (decline) growth and constant currency end market sales decline. We provide the definitions of these non-GAAP financial measures at the end of the MD&A section as well as details on the use and derivation of these financial measures.

Our sales of \$483.1 million for the quarter ended March 31, 2020 decreased 19 percent year-over-year, reflecting 17 percent organic sales decline, a 1 percent unfavorable currency exchange effect and a 1 percent decline from divestiture. The decline reflects a global manufacturing slow down and deteriorating end markets.

Operating income decreased \$44.0 million from \$81.9 million in the prior year quarter to \$37.9 million in the current quarter. The decrease in operating income was primarily due to organic sales decline, unfavorable labor and fixed cost absorption due to lower volumes and simplification/modernization efforts in progress, \$15.6 million of goodwill and other intangible asset impairment charges and higher restructuring and related charges of \$2.6 million, partially offset by incremental simplification/modernization benefits and lower variable compensation expense. Operating margin was 7.8 percent compared to 13.7 percent in the prior year quarter. The Industrial and Infrastructure segments had operating margins of 11.6 percent and 12.2 percent, respectively, while the Widia segment had operating loss margin of 31.7 percent.

The Coronavirus Disease 2019 (COVID-19) emerged in China at the end of calendar year 2019 bringing significant uncertainty in our end markets and operations. National, regional and local governments have taken steps to limit the spread of the virus through stay-at-home, social distancing, and various other orders and guidelines. The imposition of these measures has created potentially significant operating constraints on our business. Recognizing the potential for COVID-19 to significantly disrupt operations, we began to deploy safety protocols and processes globally during the third quarter of fiscal 2020 to keep our employees safe while continuing to serve our customers. We have been deemed an essential business and continue to operate globally, apart from Kennametal India Ltd. and our Bolivian operations which were closed during the latter part of the third quarter of fiscal 2020 due to government mandates. We have not experienced a material disruption in our supply chain to date as a result of these facility closures or elsewhere in our supply chain. We expect COVID-19 will more materially negatively affect customer demand in the fourth quarter of fiscal 2020 as a result of the disruption and uncertainty it is causing most acutely in the energy, aerospace and transportation end markets. The extent to which the COVID-19 pandemic may impact our business, operating results, financial condition, or liquidity in the future will depend on future developments, including the duration of the outbreak, travel restrictions, business and workforce disruptions, and the effectiveness of actions taken to contain and treat the disease.

The Company's strong liquidity position has allowed us to continue our simplification/modernization initiatives and the FY20 and FY21 Restructuring Actions are expected to deliver annualized savings of \$30 million to \$35 million and \$25 million to \$30 million, respectively. We recorded \$5.8 million of pre-tax restructuring and related charges in the quarter, and incremental pre-tax benefits from simplification/modernization restructuring initiatives were approximately \$5 million in the quarter. Total benefits from our simplification/modernization efforts, including restructuring initiatives, were approximately \$15 million in the quarter, and we achieved annualized run-rate savings from simplification/modernization of approximately \$87 million since inception.

## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

We recorded non-cash pre-tax Widia goodwill and other intangible asset impairment charges of \$15.6 million in the current quarter as a result of further deteriorating market conditions caused by the COVID-19 global pandemic.

We reported current quarter earnings per diluted share (EPS) of \$0.03. EPS for the current quarter was unfavorably affected by restructuring and related charges and goodwill and other intangible asset impairment charges. The earnings per diluted share of \$0.82 in the prior year quarter included a discrete benefit from U.S. tax reform of \$0.08 and restructuring and related charges of \$0.03 per share.

We generated net cash flows from operating activities of \$146.1 million during the nine months ended March 31, 2020 compared to \$157.5 million during the prior year quarter. Capital expenditures were \$206.1 million and \$145.9 million during the nine months ended March 31, 2020 and 2019, respectively, with the increase primarily due to higher spending associated with our simplification/modernization initiatives.

### RESULTS OF CONTINUING OPERATIONS

#### SALES

Sales for the three months ended March 31, 2020 were \$483.1 million, a decrease of \$114.1 million, or 19 percent, from \$597.2 million in the prior year quarter. The decrease in sales was driven by 17 percent organic sales decline, a 1 percent unfavorable currency exchange impact and a 1 percent decline from divestiture.

Sales for the nine months ended March 31, 2020 were \$1,506.3 million, a decrease of \$265.0 million, or 15 percent, from \$1,771.3 million in the prior year period. The decrease in sales was driven by 13 percent organic sales decline, a 1 percent unfavorable currency exchange impact and a 1 percent decline from divestiture.

(in percentages)	Three Months Ended March 31, 2020		Nine Months Ended March 31, 2020	
	As Reported	Constant Currency	As Reported	Constant Currency
<b>End market sales decline:</b>				
Energy	(25)%	(23)%	(24)%	(23)%
General engineering	(20)	(17)	(14)	(12)
Transportation	(19)	(17)	(17)	(16)
Aerospace	(17)	(16)	(9)	(8)
Earthworks	(8)	(6)	(5)	(3)
<b>Regional sales decline:</b>				
Americas	(20)%	(18)%	(16)%	(14)%
Europe, the Middle East and Africa (EMEA)	(19)	(16)	(15)	(11)
Asia Pacific	(17)	(15)	(13)	(12)

#### GROSS PROFIT

Gross profit for the three months ended March 31, 2020 was \$157.0 million, a decrease of \$51.1 million from \$208.1 million in the prior year quarter. The decrease was primarily due to organic sales decline, unfavorable labor and fixed cost absorption due to lower volumes and simplification/modernization efforts in progress and greater restructuring and related charges of \$3 million, partially offset by lower raw material costs of approximately \$17 million and incremental simplification/modernization benefits. Gross profit margin for the three months ended March 31, 2020 was 32.5 percent, as compared to 34.8 percent in the prior year quarter.

Gross profit for the nine months ended March 31, 2020 was \$428.0 million, a decrease of \$189.8 million from \$617.8 million in the prior year period. The decrease was primarily due to organic sales decline, unfavorable labor and fixed cost absorption due to lower volumes and simplification/modernization efforts in progress, greater restructuring and related charges of \$9 million and higher effective raw material costs, partially offset by incremental simplification/modernization benefits. Gross profit margin for the nine months ended March 31, 2020 was 28.4 percent, as compared to 34.9 percent in the prior year period.

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS  
(CONTINUED)**

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**OPERATING EXPENSE**

Operating expense for the three months ended March 31, 2020 was \$98.5 million compared to \$120.1 million for the three months ended March 31, 2019. The decrease was primarily due to lower incentive compensation expense, incremental restructuring simplification benefits and favorable currency exchange impact of approximately \$1 million.

Operating expense for the nine months ended March 31, 2020 was \$320.3 million compared to \$358.1 million for the nine months ended March 31, 2019. The decrease was primarily due to incremental restructuring simplification benefits, lower incentive compensation expense and favorable currency exchange impact of approximately \$4 million.

We invested further in technology and innovation during the current quarter to continue delivering high quality products to our customers. Research and development expenses included in operating expense totaled \$9.8 million and \$10.5 million for the three months ended March 31, 2020 and 2019, respectively, and \$30.3 million and \$29.1 million for the nine months ended March 31, 2020 and 2019, respectively.

**RESTRUCTURING AND RELATED CHARGES AND ASSET IMPAIRMENT CHARGES***FY20 Restructuring Actions*

In the June quarter of fiscal 2019, we began implementing the current phase of restructuring associated with our simplification/modernization initiative. These actions are expected to reduce structural costs, improve operational efficiency and position us for long-term profitable growth and are currently estimated to achieve \$30 million to \$35 million of annualized savings by the end of fiscal 2020. These actions are expected to be completed in fiscal 2020 and are expected to be primarily cash expenditures.

The pre-tax charges for these programs are expected to be in the range of \$55 million to \$60 million, which are expected to be 80 percent Industrial, 15 percent Infrastructure and 5 percent Widia. Restructuring and related charges since inception of \$50.0 million were recorded for this program through March 31, 2020, consisting of: \$40.6 million in Industrial; \$7.2 million in Infrastructure; and \$2.2 million in Widia. Inception to date, we have achieved annualized savings of approximately \$32 million.

*FY21 Restructuring Actions*

On July 11, 2019, we announced the initiation of restructuring actions in Germany associated with our simplification/modernization initiative, which are expected to reduce structural costs. We have agreed with local employee representatives to downsize our Essen, Germany operations instead of the previously proposed closure. We are also evaluating the acceleration of other facility closures as part of these restructuring activities. These actions are expected to deliver estimated annualized savings of \$25 million to \$30 million, be completed by the end of fiscal 2021 and be primarily cash expenditures.

The pre-tax charges for these programs are expected to be in the range of \$55 million to \$65 million, which is expected to be primarily in the Industrial segment. Total restructuring and related charges since inception of \$28.8 million were recorded for this program through March 31, 2020 in the Industrial segment. Inception to date, we have achieved annualized savings of approximately \$4 million.

*Restructuring and Related Charges Recorded*

We recorded restructuring and related charges of \$5.8 million and \$3.7 million for the three months ended March 31, 2020 and 2019, respectively. Of these amounts, restructuring charges totaled \$1.8 million and \$2.6 million for the three months ended March 31, 2020 and 2019, respectively, of which \$0.2 million were related to inventory and were recorded in cost of goods sold for the three months ended March 31, 2020 and 2019. Restructuring-related charges of \$4.0 million and \$0.9 million were recorded in cost of goods sold for the three months ended March 31, 2020 and 2019, respectively. Restructuring-related charges of \$0.1 million were recorded in operating expense for the three months ended March 31, 2019.

We recorded restructuring and related charges of \$65.1 million and \$6.8 million for the nine months ended March 31, 2020 and 2019, respectively. Of these amounts, restructuring charges totaled \$54.5 million and \$5.3 million for the nine months ended March 31, 2020 and 2019, respectively, of which \$0.6 million and \$0.2 million were related to inventory and were recorded in cost of goods sold for the nine months ended March 31, 2020 and 2019, respectively. Restructuring-related charges of \$10.6 million and \$1.4 million were recorded in cost of goods sold for the nine months ended March 31, 2020 and 2019, respectively. Restructuring-related charges of \$0.1 million were recorded in operating expense for the nine months ended March 31, 2019.

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS  
(CONTINUED)**

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*Intangible Asset Impairment Charges*

We recorded non-cash pre-tax goodwill and other intangible asset impairment charges of \$15.6 million and \$30.2 million during the three and nine months ended March 31, 2020. See Note 18 to our condensed consolidated financial statements set forth in Part I, Item 1 of this Quarterly Report on Form 10-Q.

**LOSS ON DIVESTITURE**

During the nine months ended March 31, 2020, we completed the sale of certain assets of the non-core specialty alloys and metals business within the Infrastructure segment located in New Castle, Pennsylvania to Advanced Metallurgical Group N.V. for an aggregate price of \$24.0 million.

The net book value of these assets at closing was \$29.5 million, and the pre-tax loss on divestiture recognized during the three months ended December 31, 2019 was \$6.5 million. Transaction proceeds were primarily used for capital expenditures related to our simplification/modernization efforts.

**INTEREST EXPENSE**

Interest expense for the three months ended March 31, 2020 and 2019 was \$7.9 million and \$8.1 million, respectively. Interest expense for the nine months ended March 31, 2020 decreased to \$23.8 million compared to \$24.3 million for the nine months ended March 31, 2019.

**OTHER INCOME, NET**

Other income for the three months ended March 31, 2020 decreased to \$2.4 million from \$5.0 million during the three months ended March 31, 2019. Other income for the nine months ended March 31, 2020 decreased to \$9.3 million from \$11.8 million during the nine months ended March 31, 2019. The decreases in both periods were primarily driven by higher foreign currency transaction losses and less interest income, partially offset by higher pension income.

**PROVISION FOR INCOME TAXES**

*Effective tax rates*

The effective income tax rates for the three months ended March 31, 2020 and 2019 were 93.1 percent and 11.0 percent, respectively. The year-over-year change is primarily due to the effects of current year restructuring and the Widia goodwill and other intangible asset impairment charges. The prior year rate included a \$6.8 million discrete benefit to adjust the Toll Tax charge based on regulations issued during the March quarter of fiscal 2019.

The effective income tax rates for the nine months ended March 31, 2020 and 2019 were 143.5 percent (benefit on a loss) and 20.1 percent (provision on income), respectively. The year-over-year change is primarily due to the change in the jurisdictional mix caused by expected restructuring and related charges, the Widia goodwill and other intangible asset impairment charges, a discrete \$14.5 million benefit for the one-time effect of Swiss tax reform and the increase in global intangible low-taxed income (GILTI) and base erosion anti-abuse tax (BEAT). The prior year rate included a \$9.7 million discrete benefit associated with tax reform and a \$6.1 million charge related to changes in the indefinite reinvestment assertion on certain foreign subsidiaries' undistributed earnings.

*Coronavirus Aid, Relief, and Economic Security Act (CARES Act)*

On March 27, 2020, the CARES Act was enacted in response to the COVID-19 pandemic. The CARES Act, among other things, allows net operating losses arising in taxable years beginning after December 31, 2017 and before January 1, 2021 to be carried back to each of the 5 preceding taxable years to generate a refund of previously paid income taxes; permits net operating loss carryovers and carrybacks to offset 100 percent of taxable income for taxable years beginning before January 1, 2021; and modifies the limitation on business interest by increasing the allowable business interest deduction from 30 percent of adjusted taxable income to 50 percent of adjusted taxable income for taxable years beginning in 2019 or 2020. We are currently in the process of evaluating the potential impact these provisions may have on the Company.

*Swiss tax reform*

Legislation was effectively enacted during the nine months ended March 31, 2020 when the Canton of Schaffhausen approved the Federal Act on Tax Reform and AHV Financing on October 8, 2019 (Swiss tax reform). Significant changes from Swiss tax reform include the abolishment of certain favorable tax regimes and the creation of a ten-year transitional period at both the federal and cantonal levels.

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS  
(CONTINUED)**

The transitional provisions of Swiss tax reform allow companies to utilize a combination of lower tax rates and tax basis adjustments to fair value, which are used for tax depreciation and amortization purposes resulting in deductions over the transitional period. To reflect the federal and cantonal transitional provisions, as they apply to us, we recorded a deferred tax asset of \$14.5 million during the three months ended December 31, 2019. We consider the deferred tax asset from Swiss tax reform to be an estimate based on our current interpretation of the legislation, which is subject to change based on further legislative guidance, review with the Swiss federal and cantonal authorities and modifications to the underlying valuation.

We currently expect a modestly unfavorable effect on our Swiss tax expense during the ten-year transitional period.

**BUSINESS SEGMENT REVIEW**

We operate three reportable segments consisting of Industrial, Widia and Infrastructure. Our reportable operating segments have been determined in accordance with our internal management structure, which is organized based on operating activities, the manner in which we organize segments for allocating resources, making operating decisions and assessing performance and the availability of separate financial results. We do not allocate certain corporate expenses related to executive retirement plans, our Board of Directors, strategic initiatives, and certain other costs and report them in Corporate.

Our sales and operating (loss) income by segment are as follows:

(in thousands)	Three Months Ended March 31,		Nine Months Ended March 31,	
	2020	2019	2020	2019
<b>Sales:</b>				
Industrial	\$ 260,738	\$ 318,636	\$ 820,008	\$ 956,515
Widia	42,721	50,966	131,115	148,592
Infrastructure	179,625	227,602	555,129	666,178
<b>Total sales</b>	<b>\$ 483,084</b>	<b>\$ 597,204</b>	<b>\$ 1,506,252</b>	<b>\$ 1,771,285</b>
<b>Operating income (loss):</b>				
Industrial	\$ 30,147	\$ 57,218	\$ 32,159	\$ 173,279
Widia	(13,528)	(4)	(31,410)	3,817
Infrastructure	21,941	24,934	7,679	69,407
Corporate	(667)	(277)	(1,797)	(2,622)
<b>Total operating income</b>	<b>37,893</b>	<b>81,871</b>	<b>6,631</b>	<b>243,881</b>
Interest expense	7,897	8,104	23,834	24,305
Other income, net	(2,438)	(4,993)	(9,330)	(11,775)
<b>Income (loss) from continuing operations before income taxes</b>	<b>\$ 32,434</b>	<b>\$ 78,760</b>	<b>\$ (7,873)</b>	<b>\$ 231,351</b>

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS  
(CONTINUED)**
**INDUSTRIAL**

(in thousands, except operating margin)	Three Months Ended March 31,		Nine Months Ended March 31,	
	2020	2019	2020	2019
Sales	\$ 260,738	\$ 318,636	\$ 820,008	\$ 956,515
Operating income	30,147	57,218	32,159	173,279
Operating margin	11.6%	18.0%	3.9%	18.1%

(in percentages)	Three Months Ended March 31, 2020	Nine Months Ended March 31, 2020
Organic sales decline	(17)%	(13)%
Foreign currency exchange impact <sup>(1)</sup>	(2)	(1)
Business days impact <sup>(2)</sup>	1	—
Sales decline	(18)%	(14)%

(in percentages)	Three Months Ended March 31, 2020		Nine Months Ended March 31, 2020	
	As Reported	Constant Currency	As Reported	Constant Currency
<b>End market sales decline:</b>				
General engineering	(20)%	(18)%	(15)%	(13)%
Transportation	(19)	(17)	(17)	(16)
Aerospace	(17)	(16)	(9)	(8)
Energy	(7)	(6)	(9)	(7)
<b>Regional sales decline:</b>				
EMEA	(22)%	(19)%	(18)%	(15)%
Americas	(16)	(16)	(11)	(11)
Asia Pacific	(14)	(12)	(12)	(11)

For the three months ended March 31, 2020, Industrial sales decreased 18 percent from the prior year quarter due to the global manufacturing slowdown and deteriorating conditions across all end markets and regions. Transportation sales declined in all regions due to continued weakness in auto build rates caused by a slowdown in auto sales. Sales in our general engineering end market declined in all regions as a result of continued declines in manufacturing activity and, in Asia Pacific, partially related to the COVID-19 pandemic. Energy sales decreased primarily due to a decline in oil and gas drilling in the Americas, partially offset by continued strength in power generation in China. Aerospace sales declined in the Americas and EMEA, primarily driven by lower OEM production rates on certain platforms. In Asia, aerospace sales increased slightly due to inventory stocking orders from customers amid supply chain concerns. On a regional basis, the sales decrease in EMEA was primarily driven by declines in the general engineering and transportation end markets, in addition to declines in the aerospace end market, while the sales decrease in the Americas was driven by declines in all four end markets. The sales decrease in Asia Pacific was primarily driven by declines in the general engineering and transportation end markets, partially offset by increases in the energy and aerospace end markets.

For the three months ended March 31, 2020, Industrial operating income decreased by \$27.1 million, driven primarily by organic sales decline and unfavorable labor and fixed cost absorption due to lower volumes and simplification/modernization efforts in progress, partially offset by incremental simplification/modernization benefits, lower raw material costs and lower variable compensation expense.

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**(CONTINUED)**

For the nine months ended March 31, 2020, Industrial sales decreased 14 percent from the prior year period. Transportation sales declined in all regions due to continued weakness in auto build rates, while sales in our general engineering end market declined in all regions driven by overall continued decline in global manufacturing activity. Energy sales decreased primarily due to a decline in oil and gas drilling in the Americas, partially offset by continued strength in renewable energy in China. Aerospace sales declined in all regions driven primarily by lower OEM production rates on certain platforms and timing of large projects in the first quarter of the prior year that did not repeat. On a regional basis, the sales decrease in EMEA was primarily due to declines in the transportation and general engineering end markets, and to a lesser extent, declines in the energy and aerospace end markets, while the sales decrease in the Americas was primarily driven by declines in all four end markets. The sales decrease in Asia Pacific was primarily driven by declines in the general engineering and transportation end markets and, to a lesser extent, a decline in the aerospace end market, partially offset by an increase in sales in the energy end market.

For the nine months ended March 31, 2020, Industrial operating income decreased by \$141.1 million, driven primarily by greater restructuring and related charges of \$56.6 million, organic sales decline and unfavorable labor and fixed cost absorption due to lower volumes and simplification/modernization efforts in progress, partially offset by incremental simplification/modernization benefits and lower variable compensation expense.

**WIDIA**

(in thousands)	Three Months Ended March 31,		Nine Months Ended March 31,	
	2020	2019	2020	2019
Sales	\$ 42,721	\$ 50,966	\$ 131,115	\$ 148,592
Operating (loss) income	(13,528)	(4)	(31,410)	3,817
Operating margin	(31.7)%	— %	(24.0)%	2.6%

(in percentages)	Three Months Ended March 31, 2020	Nine Months Ended March 31, 2020
Organic sales decline	(16)%	(11)%
Foreign currency exchange impact <sup>(1)</sup>	(1)	(1)
Business days impact <sup>(2)</sup>	1	—
Sales decline	(16)%	(12)%

(in percentages)	Three Months Ended March 31, 2020		Nine Months Ended March 31, 2020	
	As Reported	Constant Currency	As Reported	Constant Currency
Regional sales decline:				
Asia Pacific	(26)%	(25)%	(23)%	(22)%
EMEA	(16)	(14)	(9)	(7)
Americas	(10)	(10)	(6)	(6)

For the three months ended March 31, 2020, Widia sales decreased 16 percent from the prior year quarter. The sales decrease in Asia Pacific was driven primarily by the overall weak market conditions, most notably in China and India, which were significantly impacted by the COVID-19 pandemic. Sales in EMEA decreased primarily due to the increasingly difficult market environment, while the decrease in the Americas was primarily due to a slower U.S. manufacturing environment.

For the three months ended March 31, 2020, Widia operating loss was \$13.5 million compared to break-even operating income in the prior year quarter. The change was driven primarily by organic sales decline and \$15.6 million of goodwill and other intangible asset impairment charges, partially offset by incremental simplification/modernization benefits, lower raw material costs and lower variable compensation expense.

For the nine months ended March 31, 2020, Widia sales decreased 12 percent from the prior year period. The sales decrease in Asia Pacific for both periods was driven primarily by the overall weak market conditions, most notably in India and China.



**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS  
(CONTINUED)**

Sales in EMEA decreased primarily due to the increasingly difficult market environment, partially offset by growth in products focused on aerospace applications, while the decrease in the Americas was primarily due to a slower U.S. manufacturing environment, partially offset by strength in Latin America.

For the nine months ended March 31, 2020, Widia operating loss was \$31.4 million compared to operating income of \$3.8 million in the prior year period. The change was driven primarily by \$30.2 million of goodwill and other intangible asset impairment charges, organic sales decline, and higher manufacturing costs, partially offset by incremental simplification/modernization benefits and lower variable compensation expense.

**INFRASTRUCTURE**

(in thousands)	Three Months Ended March 31,		Nine Months Ended March 31,	
	2020	2019	2020	2019
Sales	\$ 179,625	\$ 227,602	\$ 555,129	\$ 666,178
Operating income	21,941	24,934	7,679	69,407
Operating margin	12.2%	11.0%	1.4%	10.4%

(in percentages)	Three Months Ended March 31, 2020	Nine Months Ended March 31, 2020
Organic sales decline	(17)%	(14)%
Foreign currency exchange impact <sup>(1)</sup>	(1)	(1)
Divestiture impact <sup>(3)</sup>	(3)	(2)
Sales decline	(21)%	(17)%

(in percentages)	Three Months Ended March 31, 2020		Nine Months Ended March 31, 2020	
	As Reported	Constant Currency	As Reported	Constant Currency
<b>End market sales decline:</b>				
Energy	(31)%	(29)%	(30)%	(29)%
General engineering	(23)	(17)	(14)	(9)
Earthworks	(8)	(6)	(5)	(3)
<b>Regional sales (decline) growth:</b>				
Americas	(24)%	(21)%	(21)%	(19)%
Asia Pacific	(18)	(16)	(12)	(10)
EMEA	(10)	(6)	(3)	2

For the three months ended March 31, 2020, Infrastructure sales decreased by 21 percent from the prior year quarter primarily as a result of lower activity in the oil and gas portion of the energy end market in the U.S. In the general engineering end market, the lower level of manufacturing activity drove the decline in the Americas and Asia Pacific, offset by increased defense-related activity in EMEA. Earthworks end market sales were down year-over-year due to softness in mining in the Americas and Asia Pacific. On a regional basis, the sales decrease in the Americas was primarily driven by a decline in the energy end market, and to a lesser extent, declines in both the general engineering and earthworks end markets. The sales decrease in Asia Pacific was primarily due to the negative impacts of COVID-19 on the general engineering and earthworks end markets. In EMEA, the sales decrease was driven primarily by declines in both the energy and earthworks end markets, partially offset by growth in the general engineering end market.

For the three months ended March 31, 2020, Infrastructure operating income decreased by \$3.0 million, driven primarily by organic sales decline and unfavorable labor and fixed cost absorption due to lower volumes and simplification/modernization efforts in progress, partially offset by incremental simplification/modernization benefits, lower raw material costs and lower variable compensation expense.

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS  
(CONTINUED)**

For the nine months ended March 31, 2020, Infrastructure sales decreased by 17 percent from the prior year period. The U.S. oil and gas market drove year-over-year decline in the energy market, while the decline in general engineering was driven by general economic decline in the Americas and Asia Pacific, offset by increased defense activity in EMEA. Earthworks end market sales declined year-over-year due to softness in mining in the Americas and softness in mining and construction in Asia Pacific, partially offset by growth in construction in the Americas. The sales decrease in the Americas was primarily driven by a decline in the energy end market, but also due to decline in the general engineering end market. The decrease in Asia Pacific was driven by lower levels of manufacturing activity and the negative impacts of COVID-19 in the general engineering end market. The sales increase in EMEA, excluding the unfavorable impact of currency exchange, was driven primarily by growth in the general engineering end market, partially offset by declines in both the energy and earthworks end markets.

For the nine months ended March 31, 2020, Infrastructure operating income decreased by \$61.7 million, driven primarily by organic sales decline, unfavorable labor and fixed cost absorption due to lower volumes and simplification/modernization efforts in progress, unfavorable mix and a loss on divestiture of \$6.5 million, partially offset by incremental simplification/modernization benefits and lower variable compensation expense.

**CORPORATE**

(in thousands)	Three Months Ended March 31,		Nine Months Ended March 31,	
	2020	2019	2020	2019
Corporate expense	\$ (667)	\$ (277)	\$ (1,797)	\$ (2,622)

For the three months ended March 31, 2020, Corporate expense increased by \$0.4 million from the prior year quarter. For the nine months ended March 31, 2020, Corporate expense decreased by \$0.8 million from the prior year period.

**LIQUIDITY AND CAPITAL RESOURCES**

Cash flow from operations is the primary source of funding for our capital expenditures. For the nine months ended March 31, 2020, cash flow provided by operating activities was \$146.1 million, primarily due to the net inflow from net income with adjustments for non-cash items.

Our five-year, multi-currency, revolving credit facility, as amended and restated in June 2018 (Credit Agreement), is used to augment cash from operations and is an additional source of funds. The Credit Agreement provides for revolving credit loans of up to \$700.0 million for working capital, capital expenditures and general corporate purposes. The Credit Agreement allows for borrowings in U.S. dollars, euros, Canadian dollars, pounds sterling and Japanese yen. Interest payable under the Credit Agreement is based upon the type of borrowing under the facility and may be (1) LIBOR plus an applicable margin, (2) the greater of the prime rate or the Federal Funds effective rate plus an applicable margin, or (3) fixed as negotiated by us. The Credit Agreement matures in June 2023.

The Credit Agreement requires us to comply with various restrictive and affirmative covenants, including two financial covenants: a maximum leverage ratio where debt, net of domestic cash in excess of \$25 million, must be less than or equal to 3.5 times trailing twelve months EBITDA, adjusted for certain non-cash expenses and which may be further adjusted, at our discretion, to include up to \$80 million of cash restructuring charges through December 31, 2021; and a minimum consolidated interest coverage ratio of EBITDA/Interest of 3.5x (as the aforementioned terms are defined in the Credit Agreement). We were in compliance with all such covenants as of March 31, 2020 and we expect to maintain compliance over the next 12 months. As a result of COVID-19, certain events or circumstances that could reasonably be expected to negatively affect our availability under the Credit Agreement may include such items as: (i) a decrease in expected profitability, specifically, a further decrease in sales volume driven by a prolonged weakness in customer demand or other pressures, including those related to the COVID-19 pandemic, adversely affecting our sales trends; and (ii) inability to achieve the anticipated benefits from simplification/modernization and other cost reduction programs.

For the nine months ended March 31, 2020, average daily borrowings outstanding under the Credit Agreement were approximately \$10.5 million. We had \$4.5 million of borrowings outstanding under the Credit Agreement as of March 31, 2020, and we had no borrowings outstanding as of June 30, 2019. Borrowings under the Credit Agreement are guaranteed by our significant domestic subsidiaries.

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS  
(CONTINUED)**

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We consider the majority of the unremitted earnings of our non-U.S. subsidiaries to be permanently reinvested. With regard to these unremitted earnings, we have not, nor do we anticipate the need to, repatriate funds to the U.S. to satisfy domestic liquidity needs arising in the ordinary course of business, including liquidity needs associated with our domestic debt service requirements. With regard to the small portion of unremitted earnings that are not indefinitely reinvested, we maintain a deferred tax liability for foreign withholding and U.S. state income taxes.

In 2012, we received an assessment from the Italian tax authority that denied certain tax deductions primarily related to our 2008 tax return. Attempts at negotiating a reasonable settlement with the tax authority were unsuccessful; and as a result, we decided to litigate the matter. While the outcome of the litigation is still pending, the authority has served notice requiring payment in the amount of €36 million. Accordingly, we requested and were granted a stay and are not currently required to make a payment in connection with this assessment. We continue to believe that the assessment is baseless and accordingly, no income tax liability has been recorded in connection with this assessment in any period. However, if the Italian tax authority were to be successful in litigation, settlement of the amount alleged by the Italian tax authority would result in an increase to income tax expense for as much as €36 million, or \$40 million, of which penalties and interest is €20 million, or \$23 million.

At March 31, 2020, cash and cash equivalents were \$85.2 million, Total Kennametal Shareholders' equity was \$1,260.6 million and total debt was \$598.1 million. Our current senior credit ratings are at investment grade levels. We believe that our current financial position, liquidity and credit ratings provide us access to the capital markets. We believe that we have sufficient resources available to meet cash requirements for the next 12 months. We continue to closely monitor our liquidity position and the condition of the capital markets, as well as the counterparty risk of our credit providers. There have been no material changes in our contractual obligations and commitments since June 30, 2019.

We are also closely monitoring the rapidly evolving effects of the COVID-19 pandemic on our business operations, financial results and financial position and on the industries in which we operate. Subsequent to March 31, 2020, we drew \$500.0 million under the Credit Agreement. We decided to draw this \$500.0 million as a measure to ensure access to future liquidity in light of the global financial market uncertainty resulting from the COVID-19 pandemic.

*Cash Flow Provided by Operating Activities*

During the nine months ended March 31, 2020, cash flow provided by operating activities was \$146.1 million, compared to \$157.5 million for the prior year period. Cash flow provided by operating activities for the current year period consisted of net income and non-cash items amounting to an inflow of \$126.7 million and changes in certain assets and liabilities netting to an inflow of \$19.4 million. Contributing to the changes in certain assets and liabilities were a decrease in accounts receivable of \$60.6 million and a decrease in inventories of \$29.9 million. Partially offsetting these cash inflows were a decrease in accounts payable and accrued liabilities of \$34.4 million, a decrease in accrued income taxes of \$22.0 million and a decrease in accrued pension and postretirement benefits of \$18.2 million.

During the nine months ended March 31, 2019, cash flow provided by operating activities consisted of net income and non-cash items amounting to an inflow of \$293.4 million and changes in certain assets and liabilities netting to an outflow of \$135.9 million. Contributing to the changes in certain assets and liabilities were an increase in inventories of \$71.8 million, a decrease in accounts payable and accrued liabilities of \$57.2 million and a decrease in accrued pension and postretirement benefits of \$13.9 million. Partially offsetting these cash outflows was an increase in other of \$8.6 million.

*Cash Flow Used for Investing Activities*

Cash flow used for investing activities was \$180.2 million for the nine months ended March 31, 2020, compared to \$142.7 million for the prior year period. During the current year period, cash flow used for investing activities included capital expenditures, net of \$203.3 million, which consisted primarily of expenses related to our simplification/modernization initiatives and equipment upgrades, partially offset by proceeds from divestiture of \$24.0 million from the sale of certain assets of the non-core specialty alloys and metals business located in New Castle, Pennsylvania.

For the nine months ended March 31, 2019, cash flow used for investing activities included capital expenditures, net of \$142.4 million, which consisted primarily of equipment upgrades and expenses related to our simplification/modernization initiatives.

*Cash Flow Used for Financing Activities*

Cash flow used for financing activities was \$54.0 million for the nine months ended March 31, 2020 compared to \$456.4 million in the prior year period. During the current year period, cash flow used for financing activities included \$49.7 million of cash dividends paid to Kennametal Shareholders and \$5.7 million of the effect of employee benefit and stock plans and dividend reinvestment, partially offset by \$4.5 million of borrowings outstanding under the Credit Agreement.

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS  
(CONTINUED)**

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For the nine months ended March 31, 2019, cash flow used for financing activities included outflows of \$400.0 million of term debt repayments from the early extinguishment of our 2.650 percent Senior Unsecured Notes, \$49.3 million of cash dividends paid to Kennametal Shareholders and \$5.2 million of the effect of employee benefit and stock plans and dividend reinvestment and an outflow from a net decrease in notes payable of \$0.9 million.

**FINANCIAL CONDITION**

Working capital was \$583.6 million at March 31, 2020, a decrease of \$145.5 million from \$729.1 million at June 30, 2019. The decrease in working capital was primarily driven by a decrease in cash and cash equivalents of \$96.8 million; a decrease in accounts receivable of \$75.7 million due primarily to a decline in sales, a decrease in inventories of \$54.8 million and the addition of current operating lease liabilities of \$12.9 million due to the adoption of the new lease accounting standard without a restatement of prior periods. Partially offsetting these items were a decrease in accounts payable of \$47.8 million, a decrease in accrued expenses of \$25.2 million primarily due to payroll timing and lower accrued vacation pay and a decrease in accrued income taxes of \$18.8 million. Currency exchange rate effects decreased working capital by a total of approximately \$22 million, the impact of which is included in the aforementioned changes.

Property, plant and equipment, net increased \$80.5 million from \$934.9 million at June 30, 2019 to \$1,015.4 million at March 31, 2020, primarily due to capital additions of approximately \$190.7 million, partially offset by depreciation expense of \$79.1 million, a negative currency exchange impact of approximately \$17 million, disposals of \$7.8 million and divestiture effect of \$6.7 million.

At March 31, 2020, other assets were \$556.0 million, an increase of \$25.5 million from \$530.5 million at June 30, 2019. The primary driver for the increase was the addition of operating lease ROU assets of \$46.7 million in the quarter due to the adoption of the new lease accounting standard without a restatement of prior periods, an increase in other assets of \$23.7 million primarily due to an increase in pension plan assets and an increase in deferred income taxes of \$11.7 million, partially offset by a decrease in goodwill of \$31.4 million primarily due to goodwill impairment charges recorded in the Widia segment of \$26.8 million and unfavorable currency exchange effects of approximately \$4 million, and a decrease in other intangible assets of \$25.3 million, primarily due to divestiture effect of \$12.5 million, amortization expense of \$10.4 million and impairment charges recorded in the Widia segment of \$3.4 million.

Kennametal Shareholders' equity was \$1,260.6 million at March 31, 2020, a decrease of \$74.5 million from \$1,335.2 million at June 30, 2019. The decrease was primarily due to cash dividends paid to Kennametal Shareholders of \$49.7 million and unfavorable currency exchange effects of \$44.9 million, partially offset by capital stock issued under employee benefit and stock plans of \$8.4 million, pension and other postretirement benefit effects in other comprehensive loss of \$8.0 million and net income attributable to Kennametal of \$3.4 million.

**DISCUSSION OF CRITICAL ACCOUNTING POLICIES**

There have been no changes to our critical accounting policies since June 30, 2019.

*Goodwill and Indefinite-Lived Intangible Assets* The fair values of our reporting units are determined using a combination of a discounted cash flow analysis and market multiples based upon historical and projected financial information. We apply our best judgment when assessing the reasonableness of the financial projections used to determine the fair value of each reporting unit. We evaluate the recoverability of goodwill and other indefinite-lived intangible asset using a discounted cash flow analysis based on projected financial information. We perform our annual impairment tests for the June quarter in connection with our annual planning process unless there are impairment indicators based on the results of an ongoing cumulative qualitative assessment that warrants a test prior to that quarter.

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS  
(CONTINUED)**

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We performed an interim quantitative impairment test of goodwill and the indefinite-lived trademark intangible asset for the Widia reporting unit during the March quarter of fiscal 2020. The decline in actual and projected financial results for the Widia reporting unit, primarily as a result of the COVID-19 pandemic, represented an interim impairment triggering event because there was essentially zero cushion between the reporting unit's carrying value and fair value as of March 31, 2020. This is because the Widia reporting unit was recorded at fair value as of the last impairment date of December 31, 2019. As a result of the March quarter fiscal 2020 interim test, we recorded a non-cash pre-tax impairment charge during the three months ended March 31, 2020 of \$15.6 million in the Widia segment, of which \$13.7 million was for goodwill and \$1.9 million was for an indefinite-lived trademark intangible asset. Subsequent to the third quarter impairment charge, there is no remaining goodwill for the Widia reporting unit and the carrying value of the indefinite-lived trademark is \$10.9 million, which approximates fair value. Additionally, due to the significant cushion that existed between the fair value and the carrying value of the Industrial reporting unit, as measured on the last annual testing date, we determined that there was not an interim triggering event for this reporting unit during the third quarter of fiscal 2020.

Fair value determinations require considerable judgment and are sensitive to changes in underlying assumptions and factors. As a result, there can be no assurance that the estimates and assumptions made for purposes of the interim and annual goodwill and indefinite-lived intangible impairment test will prove to be an accurate prediction of the future. Certain events or circumstances that could reasonably be expected to negatively affect the underlying key assumptions and ultimately impact the estimated fair values of our reporting units and of the indefinite-lived trademark may include such items as: (i) a decrease in expected future cash flows, specifically, a further decrease in sales volume driven by a prolonged weakness in customer demand or other pressures, including those related to the COVID-19 pandemic, adversely affecting our long-term sales trends; (ii) inability to achieve the anticipated benefits from simplification/modernization and other cost reduction programs and (iii) inability to achieve the sales from our strategic growth initiatives.

**NEW ACCOUNTING STANDARDS**

See Note 2 to our condensed consolidated financial statements set forth in Part I, Item 1 of this Quarterly Report on Form 10-Q for a description of new accounting standards.

**RECONCILIATION OF FINANCIAL MEASURES NOT DEFINED BY U.S. GAAP**

In accordance with SEC rules, below are the definitions of the non-GAAP financial measures we use in this report and the reconciliation of these measures to the most closely related GAAP financial measures. We believe that these measures provide useful perspective on underlying business trends and results and provide a supplemental measure of year-over-year results. The non-GAAP financial measures described below are used by management in making operating decisions, allocating financial resources and for business strategy purposes. We believe these measures may be useful to investors as they provide supplemental information about business performance and provide investors a view of our business results through the eyes of management. These non-GAAP financial measures are not intended to be considered by the user in place of the related GAAP financial measure, but rather as supplemental information to our business results. These non-GAAP financial measures may not be the same as similar measures used by other companies due to possible differences in method and in the items or events being adjusted.

*Organic sales decline* Organic sales decline is a non-GAAP financial measure of sales decline (which is the most directly comparable GAAP measure) excluding the impacts of acquisitions, divestitures, business days and foreign currency exchange from year-over-year comparisons. We believe this measure provides investors with a supplemental understanding of underlying sales trends by providing sales growth decline on a consistent basis. Also, we report organic sales decline at the consolidated and segment levels.

*Constant currency end market sales decline* Constant currency end market sales decline is a non-GAAP financial measure of sales decline (which is the most directly comparable GAAP measure) by end market excluding the impacts of acquisitions, divestitures and foreign currency exchange from year-over-year comparisons. We note that, unlike organic sales decline, constant currency end market sales decline does not exclude the impact of business days. We believe this measure provides investors with a supplemental understanding of underlying end market trends by providing end market sales growth decline on a consistent basis. Also, we report constant currency end market sales decline at the consolidated and segment levels. Widia sales are reported only in the general engineering end market. Therefore, we do not provide constant currency end market sales decline for the Widia segment and, thus, do not include a reconciliation for that metric.

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS  
(CONTINUED)**

*Constant currency regional sales growth (decline)* Constant currency regional sales growth (decline) is a non-GAAP financial measure of sales growth (decline) (which is the most directly comparable GAAP measure) by region excluding the impacts of acquisitions, divestitures and foreign currency exchange from year-over-year comparisons. We note that, unlike organic sales growth, constant currency regional sales growth (decline) does not exclude the impact of business days. We believe this measure provides investors with a supplemental understanding of underlying regional trends by providing regional sales growth (decline) on a consistent basis. Also, we report constant currency regional sales growth (decline) at the consolidated and segment levels.

Reconciliations of organic sales decline to sales decline are as follows:

Three Months Ended March 31, 2020	Industrial	Widia	Infrastructure	Total
Organic sales decline	(17)%	(16)%	(17)%	(17)%
Foreign currency exchange impact <sup>(1)</sup>	(2)	(1)	(1)	(1)
Business days impact <sup>(2)</sup>	1	1	—	—
Divestiture impact <sup>(3)</sup>	—	—	(3)	(1)
Sales decline	(18)%	(16)%	(21)%	(19)%

  

Nine Months Ended March 31, 2020	Industrial	Widia	Infrastructure	Total
Organic sales decline	(13)%	(11)%	(14)%	(13)%
Foreign currency exchange impact <sup>(1)</sup>	(1)	(1)	(1)	(1)
Divestiture impact <sup>(3)</sup>	—	—	(2)	(1)
Sales decline	(14)%	(12)%	(17)%	(15)%

Reconciliations of constant currency end market sales decline to end market sales decline<sup>(4)</sup> are as follows:

**Industrial**

Three Months Ended March 31, 2020	General engineering	Transportation	Aerospace	Energy
Constant currency end market sales decline	(18)%	(17)%	(16)%	(6)%
Foreign currency exchange impact <sup>(1)</sup>	(2)	(2)	(1)	(1)
End market sales decline <sup>(4)</sup>	(20)%	(19)%	(17)%	(7)%

**Infrastructure**

Three Months Ended March 31, 2020	Energy	Earthworks	General engineering
Constant currency end market sales decline	(29)%	(6)%	(17)%
Foreign currency exchange impact <sup>(1)</sup>	—	(2)	—
Divestiture impact <sup>(3)</sup>	(2)	—	(6)
End market sales decline <sup>(4)</sup>	(31)%	(8)%	(23)%

**Total**

Three Months Ended March 31, 2020	General engineering	Transportation	Aerospace	Energy	Earthworks
Constant currency end market sales decline	(17)%	(17)%	(16)%	(23)%	(6)%
Foreign currency exchange impact <sup>(1)</sup>	(1)	(2)	(1)	—	(2)
Divestiture impact <sup>(3)</sup>	(2)	—	—	(2)	—
End market sales decline <sup>(4)</sup>	(20)%	(19)%	(17)%	(25)%	(8)%

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS  
(CONTINUED)**

Industrial				
Nine Months Ended March 31, 2020	General engineering	Transportation	Aerospace	Energy
Constant currency end market sales decline	(13)%	(16)%	(8)%	(7)%
Foreign currency exchange impact <sup>(1)</sup>	(2)	(1)	(1)	(2)
End market sales decline <sup>(4)</sup>	(15)%	(17)%	(9)%	(9)%

Infrastructure				
Nine Months Ended March 31, 2020		Energy	Earthworks	General engineering
Constant currency end market sales decline		(29)%	(3)%	(9)%
Foreign currency exchange impact <sup>(1)</sup>		—	(2)	(1)
Divestiture impact <sup>(3)</sup>		(1)	—	(4)
End market sales decline <sup>(4)</sup>		(30)%	(5)%	(14)%

Total					
Nine Months Ended March 31, 2020	General engineering	Transportation	Aerospace	Energy	Earthworks
Constant currency end market sales decline	(12)%	(16)%	(8)%	(23)%	(3)%
Foreign currency exchange impact <sup>(1)</sup>	(1)	(1)	(1)	—	(2)
Divestiture impact <sup>(3)</sup>	(1)	—	—	(1)	—
End market sales decline <sup>(4)</sup>	(14)%	(17)%	(9)%	(24)%	(5)%

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS  
(CONTINUED)**

Reconciliations of constant currency regional sales (decline) growth to reported regional sales decline<sup>(5)</sup> are as follows:

	Three Months Ended March 31, 2020			Nine Months Ended March 31, 2020		
	Americas	EMEA	Asia Pacific	Americas	EMEA	Asia Pacific
<b>Industrial</b>						
Constant currency regional sales decline	(16)%	(19)%	(12)%	(11)%	(15)%	(11)%
Foreign currency exchange impact <sup>(1)</sup>	—	(3)	(2)	—	(3)	(1)
Regional sales decline <sup>(5)</sup>	(16)%	(22)%	(14)%	(11)%	(18)%	(12)%
<b>Widia</b>						
Constant currency regional sales decline	(10)%	(14)%	(25)%	(6)%	(7)%	(22)%
Foreign currency exchange impact <sup>(1)</sup>	—	(2)	(1)	—	(2)	(1)
Regional sales decline <sup>(5)</sup>	(10)%	(16)%	(26)%	(6)%	(9)%	(23)%
<b>Infrastructure</b>						
Constant currency regional sales (decline) growth	(21)%	(6)%	(16)%	(19)%	2%	(10)%
Foreign currency exchange impact <sup>(1)</sup>	1	(3)	(2)	1	(5)	(2)
Divestiture impact <sup>(3)</sup>	(4)	(1)	—	(3)	—	—
Regional sales (decline) growth <sup>(5)</sup>	(24)%	(10)%	(18)%	(21)%	(3)%	(12)%
<b>Total</b>						
Constant currency regional sales decline	(18)%	(16)%	(15)%	(14)%	(11)%	(12)%
Foreign currency exchange impact <sup>(1)</sup>	—	(3)	(2)	(1)	(4)	(1)
Divestiture impact <sup>(3)</sup>	(2)	—	—	(1)	—	—
Regional sales decline <sup>(5)</sup>	(20)%	(19)%	(17)%	(16)%	(15)%	(13)%

<sup>(1)</sup> Foreign currency exchange impact is calculated by dividing the difference between current period sales at prior period foreign exchange rates and prior period sales by prior period sales.

<sup>(2)</sup> Business days impact is calculated by dividing the year-over-year change in weighted average working days (based on mix of sales by country) by prior period weighted average working days.

<sup>(3)</sup> Divestiture impact is calculated by dividing prior period sales attributable to divested businesses by prior period sales.

<sup>(4)</sup> Aggregate sales for all end markets sum to the sales amount presented on Kennametal's financial statements.

<sup>(5)</sup> Aggregate sales for all regions sum to the sales amount presented on Kennametal's financial statements.

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Except for the broad effects of COVID-19 as a result of its negative impact on the global economy and major financial markets, there have been no material changes to our market risk exposures since June 30, 2019.



#### **ITEM 4. CONTROLS AND PROCEDURES**

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As of the end of the period covered by this Quarterly Report on Form 10-Q, the Company's management evaluated, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, the effectiveness of the Company's disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)). The Company's disclosure controls were designed to provide a reasonable assurance that information required to be disclosed in reports that we file or submit under the Securities Exchange Act of 1934, as amended (Exchange Act), is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission. It should be noted that the design of any system of controls is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions, regardless of how remote. However, the controls have been designed to provide reasonable assurance of achieving the controls' stated goals. Based on that evaluation, the Company's Chief Executive Officer and Chief Financial Officer have concluded that the Company's disclosure controls and procedures are effective to provide reasonable assurance at March 31, 2020 to ensure that information required to be disclosed in the reports that we file or submit under the Exchange Act is (i) accumulated and communicated to management, including the Company's Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure and (ii) recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission.

There were no changes in the Company's internal control over financial reporting that occurred during the Company's most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II. OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

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From time to time, we are party to legal claims and proceedings that arise in the ordinary course of business, which may relate to our operations or assets, including real, tangible or intellectual property. Although certain of these types of actions are currently pending, we do not believe that any individual proceeding is material or that our pending legal proceedings in the aggregate are material to Kennametal. See "Note 13. Environmental Matters" for a discussion of our exposure to certain environmental liabilities.

#### *Item 1A. Risk Factors*

Except as set forth below, during the quarter ended March 31, 2020, there were no material changes to the Risk Factors disclosed in Item 1A - "Risk Factors" in the Company's Annual Report on Form 10-K for the year ended June 30, 2019.

#### ***Public health threats or outbreaks of communicable diseases could have a material adverse effect on our operations and financial results.***

We may face risks related to public health threats or outbreaks of communicable diseases. A widespread healthcare crisis, such as an outbreak of a communicable disease could adversely affect the global economy and our business, our suppliers and our customers' ability to conduct business for an indefinite period of time. For example, the ongoing global Coronavirus Disease 2019 (COVID-19) pandemic, has negatively impacted the global economy, disrupted financial markets and international trade, resulted in increased unemployment levels and significantly impacted global supply chains, all of which have and are expected to continue to negatively impact our end markets. In addition, Federal, state, and local governments have implemented various mitigation measures, including travel restrictions, border closings, restrictions on public gatherings, shelter-in-place restrictions and limitations on non-essential business. Although in many jurisdictions we are considered an essential business, some of these actions have adversely impacted the ability of our employees, contractors, suppliers, customers, and other business partners to conduct business activities, and could continue to do so for an indefinite period of time. This could have a material adverse effect on our results of operations, financial condition, and liquidity. In particular, the continued spread of COVID-19 and efforts to contain the virus could:

- continue to affect customer demand across our end markets and geographical regions;
- affect our ability to conduct business in certain jurisdictions in which we operate where nationwide, regional or local lockdowns are currently implemented or may be implemented in the future;
- cause us to experience an increase in costs as a result of the emergency measures we have taken, delayed payments from customers and uncollectible accounts;
- cause delays and disruptions in our supply chain resulting in disruptions in the commencement dates of certain planned projects;
- affect the availability of qualified personnel;
- affect our ability to fund operations and maintain covenant compliance;
- affect our access to financial markets;
- negatively affect our ability to accurately forecast; and
- cause other unpredictable events.

The situation surrounding COVID-19 remains fluid. The COVID-19 pandemic has negatively impacted our business operations, financial results and financial position and the industries in which we operate. The extent to which the COVID-19 pandemic may impact our business, operating results, financial condition, or liquidity in the future will depend on future developments, including the duration of the outbreak, travel restrictions, business and workforce disruptions, and the effectiveness of actions taken to contain and treat the disease.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS****ISSUER PURCHASES OF EQUITY SECURITIES**

Period	Total Number of Shares Purchased <sup>(1)</sup>	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs <sup>(2)</sup>
January 1 through January 31, 2020	5,863	\$ 31.87	—	10,100,100
February 1 through February 29, 2020	3,071	28.97	—	10,100,100
March 1 through March 31, 2020	—	—	—	10,100,100
<b>Total</b>	<b>8,934</b>	<b>\$ 30.87</b>	<b>—</b>	

- (1) During the current period, 1,741 shares were purchased on the open market on behalf of Kennametal to fund the Company's dividend reinvestment program. Also, during the current period employees delivered 7,193 shares of restricted stock to Kennametal, upon vesting, to satisfy tax withholding requirements.
- (2) On July 25, 2013, the Company publicly announced an amended repurchase program for up to 17 million shares of its outstanding capital stock outside of the Company's dividend reinvestment program.

**UNREGISTERED SALES OF EQUITY SECURITIES**

None.

**ITEM 6. EXHIBITS**

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<b>(31)</b>	<b>Rule 13a-14(a)/15d-14(a) Certifications</b>	
(31.1)	<a href="#">Certification executed by Christopher Rossi, President and Chief Executive Officer of Kennametal Inc.</a>	Filed herewith.
(31.2)	<a href="#">Certification executed by Damon J. Audia, Vice President and Chief Financial Officer of Kennametal Inc.</a>	Filed herewith.
<b>(32)</b>	<b>Section 1350 Certifications</b>	
(32.1)	<a href="#">Certification Pursuant to 18 U.S.C. Section 1350 as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, executed by Christopher Rossi, President and Chief Executive Officer of Kennametal Inc., and Damon J. Audia, Vice President and Chief Financial Officer of Kennametal Inc.</a>	Filed herewith.
<b>(101)</b>	<b>XBRL</b>	
(101.INS) <sup>(3)</sup>	XBRL Instance Document	Filed herewith.
(101.SCH) <sup>(4)</sup>	XBRL Taxonomy Extension Schema Document	Filed herewith.
(101.CAL) <sup>(4)</sup>	XBRL Taxonomy Extension Calculation Linkbase Document	Filed herewith.
(101.DEF) <sup>(4)</sup>	XBRL Taxonomy Definition Linkbase	Filed herewith.
(101.LAB) <sup>(4)</sup>	XBRL Taxonomy Extension Label Linkbase Document	Filed herewith.
(101.PRE) <sup>(4)</sup>	XBRL Taxonomy Extension Presentation Linkbase Document	Filed herewith.
(3)	The instance document does not appear in the Interactive Data File because its XBRL (Extensible Business Reporting Language) tags are embedded within the Inline XBRL document.	
(4)	Attached as Exhibit 101 to this report are the following documents formatted in Inline XBRL: (i) the Condensed Consolidated Statement of Income for the three and nine months ended March 31, 2020 and 2019, (ii) the Condensed Consolidated Statement of Comprehensive Income for the three and nine months ended March 31, 2020 and 2019, (iii) the Condensed Consolidated Balance Sheet at March 31, 2020 and June 30, 2019, (iv) the Condensed Consolidated Statement of Cash Flows for the nine months ended March 31, 2020 and 2019 and (v) Notes to Condensed Consolidated Financial Statements for the three and nine ended March 31, 2020.	

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**KENNAMETAL INC.**

Date: May 5, 2020

By: /s/ Patrick S. Watson

Patrick S. Watson

Vice President Finance and Corporate Controller

I, Christopher Rossi, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Kennametal Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions)
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 5, 2020

/s/ Christopher Rossi

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Christopher Rossi  
President and Chief Executive Officer

I, Damon J. Audia, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Kennametal Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions)
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 5, 2020

/s/ Damon J. Audia

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Damon J. Audia

Vice President and Chief Financial Officer

CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Kennametal Inc. (the "Corporation") on Form 10-Q for the period ended March 31, 2020, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), each of the undersigned officers of the Corporation certifies, pursuant to 18 U.S.C. § 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to his knowledge:

- 1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Corporation.

/s/ Christopher Rossi

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Christopher Rossi  
President and Chief Executive Officer

May 5, 2020

/s/ Damon J. Audia

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Damon J. Audia  
Vice President and Chief Financial Officer

May 5, 2020

\*This certification is made solely for purposes of 18 U.S.C. Section 1350, subject to the knowledge standard contained therein, and not for any other purpose.