SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED DECEMBER 31, 1996

Commission file number 1-5318

KENNAMETAL INC.

(Exact name of registrant as specified in its charter)

PENNSYLVANIA (State or other jurisdiction of incorporation)

Z5-0900108

(I.R.S. Employer Identification No.)

25-0900168

ROUTE 981 AT WESTMORELAND COUNTY AIRPORT P.O. BOX 231 LATROBE, PENNSYLVANIA 15650 (Address of registrant's principal executive offices)

Registrant's telephone number, including area code: (412) 539-5000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES [X] NO []

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

TITLE OF EACH CLASS

OUTSTANDING AT JANUARY 31, 1997

26,807,999

Capital Stock, par value \$1.25 per share

KENNAMETAL INC. FORM 10-Q FOR QUARTER ENDED DECEMBER 31, 1996

TABLE OF CONTENTS

Item No.

PART I. FINANCIAL INFORMATION

1. Financial Statements:

Condensed Consolidated Balance Sheets (Unaudited) December 31, 1996 and June 30, 1996

Condensed Consolidated Statements of Income (Unaudited) Three months and six months ended December 31, 1996 and 1995

Condensed Consolidated Statements of Cash Flows (Unaudited) Six months ended December 31, 1996 and 1995

2. Management's Discussion and Analysis of Financial Condition and Results of Operations

PART II. OTHER INFORMATION

- 1. Legal Proceedings
- 4. Submission of Matters to a Vote of Security Holders
- 6. Exhibits and Reports on Form 8-K

PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

KENNAMETAL INC.

CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(in thousands)	December 31, 1996	1996
ACCETO		
ASSETS Current Assets:		
Cash and equivalents	\$ 12,038	\$ 17,090
Accounts receivable, less allowance for	Ψ 12,030	Ψ 17,090
doubtful accounts of \$8,136 and \$9,296	171,961	189,820
Inventories	209,640	204,934
Deferred income taxes	24,580	24,620
	209,640 24,580	
Total current assets	418,219	430,404
Property, Plant and Equipment:	160 056	150 004
Land and buildings Machinery and equipment	160,856 453,984	415,443
Less accumulated depreciation	(323 057)	(304,400)
2000 addamatated acpressation	(323,057)	
Net property, plant and equipment	291,783	267,107
Other Assets:		
Investments in affiliated companies	11,840	8,742
Intangible assets, less accumulated		
amortization of \$22,099 and \$20,795	43,116	33,756
Deferred income taxes Other	39,163	41,757
Other	39,163 14,236	11,605
Total other assets	108,355	95,920
Total assets	\$818,357	\$799,491
	=======	======
LIABILITIES		
Current Liabilities:	.	4.7.5.0
Current maturities of term debt and capital leases	\$ 13,040	\$ 17,543
Notes payable to banks Accounts payable	59,500 51 2/0	57,549 64,663
Accrued vacation pay	19,044	
Other	61,222	59,830
Total current liabilities	214,121	218,813
Term Debt and Capital Leases, Less Current Maturities	54,570	56,059
Deferred Income Taxes Other Liabilities	20,522	20,611
Other Liabilities	55,600	52,559
Total liabilities	344,813	
Minority Interest in Consolidated Subsidiaries	11,070	12,500
SHAREHOLDERS' EQUITY		
Shareholders' Equity: Preferred stock, 5,000 shares authorized; none issued		
Capital stock, \$1.25 par value; 70,000 shares	-	-
authorized; 29,370 shares issued	36,712	36,712
Additional paid-in capital	88,495	87,417
Retained earnings	372,808	
Treasury shares, at cost; 2,600 and 2,667 shares held		(35,734)
Cumulative translation adjustments	(644)	(1,040)
Total shareholders' equity	462,474	438,949
Total lightlities and shareholders! equity	¢010 257	\$700 401
Total liabilities and shareholders' equity	\$818,357 ======	\$799,491 ======

See accompanying notes to condensed consolidated financial statements.

KENNAMETAL INC.
CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

(in thousands, except per share data)

	Decemb		Six Months Ended December 31,		
			1996	1995	
OPERATIONS: Net sales Cost of goods sold		151,370	\$548,638 320,582	299, 831	
Gross profit Research and development expenses Selling, marketing and distribution	113,346	107,804	228,056 11,433	214,246	
expenses General and administrative expenses Amortization of intangibles	15,799	15,982	127,790 34,005 1,294	31,674 782	
Operating Income Interest expense Other income		25,815 3,173 934	53,534 5,415 851	51,842 6,112	
Income before taxes Provision for income taxes	9,400		48,970 19,200	18,900	
Net income	\$ 14,567 ======	\$ 13,876	\$ 29,770 =====	\$ 27,515	
PER SHARE DATA: Earnings per share	\$ 0.54 ======	-	\$ 1.11 ======	-	
Dividends per share	\$ 0.17	\$ 0.15	\$ 0.32	\$ 0.30	
Weighted average shares outstanding			26,743 ======		

See accompanying notes to condensed consolidated financial statements.

(in thousands)

(in thousands)	Six Months Ended December 31,		
	1996	1995	
ODEDATING ACTIVITIES.			
OPERATING ACTIVITIES: Net income	\$29,770	\$27 515	
Adjustments for noncash items:	Ψ23,110	Ψ21,313	
Depreciation and amortization	20,275	19,940	
Other	5,090	8,045	
Changes in certain assets and liabilities, net of effects of acquisitions:			
Accounts receivable		10,109	
Inventories	902	(13,658) (16,152)	
Accounts payable and accrued liabilities Other	(12,748) (14,175)	(16, 152) (7, 796)	
other	(14,173)	(7,790)	
Net cash flow from operating activities	50,779		
, v			
INVESTING ACTIVITIES:			
Purchases of property, plant and equipment	(40,557)	(27,440)	
Disposals of property, plant and equipment Acquisitions, net of cash	180	2,607	
Other	3,056	(1,441) (1,693)	
other		(1,093)	
Net cash flow used for investing activities	(54,986)	(27,967)	
FINANCING ACTIVITIES:			
Increase in short-term debt	11,939	16,306	
Increase in term debt	200	2.191	
Reduction in term debt	(6,180)	(5,047)	
Dividend reinvestment and employee stock plans	1,915		
Cash dividends paid to shareholders	(8,556) 	1,174 (7,981)	
Net cash flow from (used for) financing activities	(682)	6,643	
Effect of exchange rate changes on cash	(163)	(203)	
CASH AND EQUIVALENTS:			
Net increase (decrease) in cash and equivalents	(5,052)	6,476	
Cash and equivalents, beginning	17,090	10,827	
Cash and equivalents, ending	\$12,038 ======	\$17,303 ======	
SUPPLEMENTAL DISCLOSURES:			
Interest paid	\$ 4,936	\$ 6,236	
Income taxes paid	23,380	20,209	

See accompanying notes to condensed consolidated financial statements.

full fiscal year.

- 1. The condensed consolidated financial statements should be read in conjunction With the Notes to Consolidated Financial Statements included in the Company's 1996 Annual Report. The condensed consolidated balance sheet as of June 30, 1996 has been derived from the audited balance sheet included in the Company's 1996 Annual Report. These interim statements are unaudited; however, management believes that all adjustments necessary for a fair presentation have been made and all adjustments are normal, recurring adjustments. The results for the six months ended December 31, 1996 are not necessarily indicative of the results to be expected for the
- 2. Inventories are stated at lower of cost or market. Cost is determined using the last-in, first-out (LIFO) method for a significant portion of domestic inventories and the first-in, first-out (FIFO) method or average cost for other inventories. The Company used the LIFO method of valuing its inventories for approximately 55 percent of total inventories at December 31, 1996. Because inventory valuations under the LIFO method are based on an annual determination of quantities and costs as of June 30 of each year, the interim LIFO valuations are based on management's projections of expected year-end inventory levels and costs. Therefore, the interim financial results are subject to any final year-end LIFO inventory adjustments.
- The major classes of inventory as of the balance sheet dates were as follows (in thousands):

,	December 31, 1996	June 30, 1996
Finished goods	\$175,509	\$169,108
Work in process and powder blends	53,784	59,326
Raw materials and supplies	20,557	16,514
Inventory at current cost	249,850	244,948
Less LIFO valuation	(40,210)	(40,014)
Total inventories	\$209,640	\$204,934
	=======	=======

4. The Company has been involved in various environmental cleanup and remediation activities at several of its manufacturing facilities. In addition, the Company has been named as a potentially responsible party at four Superfund sites in the United States. However, it is management's opinion, based on its evaluations and discussions with outside counsel and independent consultants, that the ultimate resolution of these environmental matters will not have a material adverse effect on the results of operations, financial position or cash flows of the Company.

The Company maintains a Corporate Environmental, Health and Safety (EH&S) Department to facilitate compliance with environmental regulations and to monitor and oversee remediation activities. In addition, the Company has established an EH&S administrator at each of its domestic manufacturing facilities. The Company's financial management team periodically meets with members of the Corporate EH&S Department and the Corporate Legal Department to review and evaluate the status of environmental projects and contingencies. On a quarterly and annual basis, management establishes or adjusts financial provisions and reserves for environmental contingencies in accordance with Statement of Financial Accounting Standards (SFAS) No. 5, "Accounting for Contingencies."

- 5. Effective July 1, 1996, the company adopted SFAS No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed of." The adoption of SFAS No. 121 did not have an impact on the financial statements, as the statement is consistent with existing company policy.
- 6. During the year, the company acquired three companies with annual sales totaling approximately \$22 million for a total consideration of approximately \$19 million. The acquisitions were accounted for using the purchase method of accounting. The consolidated financial statements include the operating results of each business from the date of acquisition. Pro forma results of operations have not been presented because the effects of these acquisitions were not significant.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

FINANCIAL CONDITION, LIQUIDITY AND CAPITAL RESOURCES

There were no material changes in financial position, liquidity or capital resources between June 30, 1996 and December 31, 1996. The ratio of current assets to current liabilities was 2.0 as of December 31, 1996 and June 30, 1996. The debt to capital ratio (i.e., total debt divided by the sum of total debt and shareholders' equity) was 23 percent as of December 31, 1996 and June 30, 1996.

On January 31, 1997, the company announced the adoption of a program to repurchase from time to time up to a total of 1.6 million shares of its outstanding capital stock. The repurchases may be made in the open market or in negotiated or other permissible transactions.

Capital expenditures are estimated to be \$70-80 million in fiscal year 1997. Expenditures are being made to construct a new corporate headquarters and a manufacturing facility in China, to acquire additional client-server information systems and to upgrade machinery and equipment. Capital expenditures are being financed with cash from operations and borrowings under existing revolving credit agreements with banks.

RESULTS OF OPERATIONS

SALES AND EARNINGS

- -----

During the quarter ended December 31, 1996, consolidated sales were \$273 million, up 6 percent from \$259 million in the same quarter last year. Net income was \$14.6 million, or \$0.54 per share, as compared with net income of \$13.9 million, or \$0.52 per share in the same quarter last year.

During the six-month period ended December 31, 1996, consolidated sales were \$549 million, up 7 percent from \$514 million last year. Net income was \$29.8 million, or \$1.11 per share, compared to \$27.5 million, or \$1.03 per share last year.

For the quarter ended December 31, 1996, sales increased in all markets with the exception of the Europe Metalworking market. The Industrial Supply market accounted for the largest gain as a result of the continued growth of new showrooms and mail order sales through J&L Industrial Supply and from new Full Service Supply programs. Earnings benefited from higher sales of traditional metalcutting products and productivity improvements associated with the focused factory initiative. These benefits were offset in part by slightly lower production levels.

The following table presents the Company's sales by market and geographic area (in thousands):

	Three Months Ended December 31,		Six Months Ended December 31,			
	1996	1995 %	Change	1996	1995	% Change
By Market: Metalworking:						
North America	\$ 90,936	\$ 89,516	2%	\$181,843	\$177,076	3%
Europe	61,715	67,748	(9)	122,409	133, 131	(8)
Asia-Pacific	10,359	8,577	21 [°]	20,759	16,571	
Industrial Supply	74,090	59,426	25	147,368	115,677	27
Mining and Construction	36,335	33,907	7	76,259	71,622	6
•						
Net sales	\$273,435	\$259,174	6%	\$548,638	\$514,077	7%
	=======	=======	===	=======	======	===
By Geographic Area:						
Within the United States	\$176,170	\$157,420	12%	\$353,670	\$312,360	13%
International	97,265	101,754	(4)	194,968	201,717	(3)
Net sales	\$273,435	\$259,174	6%	\$548,638	\$514,077	7%
	=======	=======	===	=======	======	===

METALWORKING MARKETS

- -----

During the December 1996 quarter, sales of traditional metalcutting products sold through all sales channels in North America, including sales through the Industrial Supply market, increased 6 percent due to improved economic conditions in the United States and due to continued emphasis on milling and

drilling products. Sales, as reflected in the North America Metalworking market, increased 2 percent during the quarter.

Sales in the Europe Metalworking market decreased 9 percent. Demand for metalworking products continued to be slow due to weak economic conditions in Europe, principally in Germany. Sales grew at a faster pace in the United Kingdom and France. Excluding the impact of unfavorable foreign currency translation effects, sales in the Europe Metalworking market decreased 4 percent.

In the Asia-Pacific Metalworking market, sales rose 12 percent, excluding the consolidation of a majority-owned subsidiary in China, as a result of increased demand, although sales were impacted by soft economic conditions in the ASEAN region and Korea. Excluding unfavorable foreign currency translation effects, sales in the Asia-Pacific Metalworking market increased 16 percent.

For the six-month period, sales in the North America Metalworking market increased 3 percent because of slightly improved economic conditions in the United States and due to continued emphasis on milling and drilling products. In the Europe Metalworking market, sales decreased 8 percent because of weak economic conditions in Europe, primarily Germany and the impact of unfavorable foreign currency translation effects. In the Asia-Pacific Metalworking market, sales increased 25 percent because of increased demand and the impact of a newly-consolidated subsidiary in China.

INDUSTRIAL SUPPLY MARKET

- ------

During the December 1996 quarter, sales in the Industrial Supply market increased 25 percent as a result of increased sales through mail order and Full Service Supply programs. The Industrial Supply market now represents 27 percent of total sales. Sales increased because of new and existing Full Service Supply programs with large customers, innovative marketing programs and the continuing successful implementation of the geographic expansion strategy at J&L Industrial Supply. During the second quarter, J&L opened three locations in the United States and now operates 22 locations in the United States and one location in the United Kingdom.

For the six-month period, sales in the Industrial Supply market increased 27 percent due to innovative marketing programs and the geographic expansion program at J&L, and due to new and existing Full Service Supply programs with large customers.

MINING AND CONSTRUCTION MARKET

- -----

During the December 1996 quarter, sales in the Mining and Construction market increased 7 percent from the previous year as a result of a recent acquisition and from increased domestic demand for mining tools. Excluding the effects of the acquisition, international sales of highway construction tools were flat as a result of weak economic conditions, primarily in Europe.

For the six-month period, sales of mining and construction tools increased 6 percent from the prior year primarily because of a recent acquisition and increased sales of domestic mining tools.

GROSS PROFIT MARGIN

- -----

As a percentage of sales, gross profit margin for the December 1996 quarter was 41.5 percent compared to 41.6 percent last year. The gross profit margin declined slightly as a result of a less favorable sales mix and lower production volumes. This decrease was partially offset by productivity improvements related to the Focused Factory initiative.

For the six-month period, the gross profit margin was 41.6 percent, compared with 41.7 percent last year. The gross profit margin declined slightly as a result of a less favorable sales mix and reduced manufacturing efficiencies due to lower production volumes. This decline was partially offset by productivity improvements related to the Focused Factory initiative.

OPERATING EXPENSES

- -----

For the quarter ended December 31, 1996, operating expenses as a percentage of sales were 31.5 percent, unchanged from the prior year. Operating expenses increased 6 percent primarily because of higher research and development costs, costs necessary to support new Full Service Supply programs, marketing and branch expansion at J&L Industrial Supply and higher costs associated with acquisitions.

For the six-month period, operating expenses as a percentage of sales were 31.6 percent compared to 31.4 percent last year. Operating expenses increased primarily because of higher research and development costs, higher costs to support new Full Service Supply programs, marketing and branch program expansion at J&L Industrial Supply and higher costs associated with acquisitions.

INCOME TAXES

- ------

The effective tax rate for the December 1996 quarter was 39 percent compared to an effective tax rate of 41 percent in the prior year. The reduction in the effective tax rate resulted from certain tax benefits derived from international operations.

For the six-month period, the effective tax rate was also 39 percent compared to 41 percent in the prior year. The decrease in the effective tax rate for the six-month period is the result of additional tax benefits derived from international operations.

OUTLOOK

- -----

In looking to the third quarter ending March 31, 1997, management expects consolidated sales to increase over the third quarter of fiscal 1996. Sales to the Metalworking markets should benefit from stable economic conditions in the United States. Sales in the Europe Metalworking market are expected to remain weak. Sales demand in the Asia-Pacific Metalworking market is expected to be strong.

Sales in the Industrial Supply market should benefit from the expansion of locations, catalog sales and new Full Service Supply programs. Sales in the Mining and Construction market should increase from additional domestic demand.

This Form 10-Q, including the prior two paragraphs, contains "forward-looking statements" as defined in Section 21E of the Securities Exchange Act of 1934. Actual results can differ from those in the forward-looking statements to the extent that the anticipated economic conditions in the United States, Europe and Asia-Pacific are not sustained.

PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

The information set forth in Note 4 to the condensed consolidated financial statements, contained in Part I, Item 1 of this Form 10-Q, is incorporated by reference herein and supplements the information previously reported in Part I, Item 3 of the Company's Form 10-K for the year ended June 30, 1996, which is also incorporated by reference herein.

It is management's opinion, based on its evaluation and discussions with outside counsel, that the Company has viable defenses to these cases and that, in any event, the ultimate resolutions of these matters will not have a materially adverse effect on the results of operations, financial position or cash flows of the Company.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

The information set forth in Part II, Item 4 of the Company's September 30, 1996 Form 10-Q is incorporated by reference herein.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

(a) Exhibits

- (10) Material Contracts
 - 10.8 Kennametal Inc. Stock Option and Incentive Plan of 1992, as amended

Filed herewith

(27) Financial Data Schedule for the six months ended December 31, 1996, submitted to the Securities and Exchange Commission in electronic format

Filed herewith

(99) Additional Exhibits

(b) Reports on Form 8-K

No reports on Form 8-K were filed during the quarter ended December 31, 1996.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

KENNAMETAL INC.

Date: February 13, 1997 By: /s/ RICHARD J. ORWIG

Richard J. Orwig Vice President

Chief Financial and Administrative Officer

Kennametal Inc.

STOCK OPTION AND INCENTIVE PLAN OF 1992

(as amended effective July 1, 1995)

SECTION 1. ESTABLISHMENT. There is hereby established the Kennametal Inc. Stock Option and Incentive Plan of 1992 (hereinafter called the "Plan") pursuant to which officers and employees of Kennametal Inc. (hereinafter called the "Company") and its subsidiaries who are mainly responsible for its continued growth and development and future financial success may be granted options to purchase shares of Capital Stock of the Company (as defined in Section 5 below) and/or may receive awards of shares of Capital Stock in order to secure to the Company the advantages of the incentive and sense of proprietorship inherent in stock ownership by such persons, to award such persons for services previously performed and/or as an added inducement to continue in the employ of the Company.

SECTION 2. DURATION. Options and share awards under this Plan may be granted only within the ten-year period beginning on the date on which the Plan is adopted by the stockholders. Any options or share awards outstanding after the expiration of such ten-year period may be exercised within the periods prescribed by Section 7.

SECTION 3. ADMINISTRATION. The Plan shall be administered by a committee (hereinafter called the "Committee") constituted so as to permit the Plan to comply with Rule 16b-3 (or any successor rule) promulgated under the Securities Exchange Act of 1934, as amended (the "Exchange Act"). The Committee shall be appointed by and serve at the pleasure of the Board of Directors. A majority of the Committee shall constitute a quorum, and the acts of a majority of the members present at any meeting at which a quorum is present, or acts approved in writing by a majority of the Committee, shall be deemed the acts of the Committee. Subject to the provisions of the Plan, the Committee is authorized to adopt such rules and regulations and to take such action in the administration of the Plan as it shall deem proper.

SECTION 4. ELIGIBILITY. Officers and employees of the Company and its subsidiaries (including officers and employees who are directors of the Company) who, in the opinion of the Committee, are mainly responsible for the continued growth and development and future financial success of the business shall be eligible to participate in the Plan. The Committee shall, in its sole discretion, from time to time, select from such eligible persons those to whom options shall be granted or shares awarded and determine the number of shares to be included in such option or award; provided, however, that no option may be granted in substitution for an outstanding option except as provided in Section 12(d). No officer or employee shall have any right to receive an option or share award, except as the Committee in its discretion shall determine. The term "subsidiary," where used in the Plan or in any stock option agreement entered into under the Plan, means a "subsidiary corporation" as defined in Section 425 of the Internal Revenue Code of 1986, as it may be amended from time to time (the "Code").

SECTION 5. SHARES SUBJECT TO THE PLAN. The total number of shares of stock which may be issued pursuant to the Plan shall be the lesser of 550,000 shares of capital stock, par value \$1.25 per share, of the Company (the "Capital Stock") using the Net Counting Method (as hereinafter defined) or 825,000 shares of Capital Stock using the Gross Counting Method (as hereinafter defined); provided, however, that (under both the Net Counting Method and the Gross Counting Method): (i) the number of shares of Capital Stock to be issued pursuant to the Plan is subject to adjustment as provided in Section 12; and (ii) to the extent that options granted under the Plan shall expire or terminate without being exercised or shares awarded under the Plan shall be forfeited, such shares shall remain available for purposes of the Plan, except to the extent that a participant subject to Section 16(b) of the Exchange Act ("Section 16(b)") shall have received any benefits (such as dividends) of the ownership of shares pursuant to a share award prior to forfeiture of such share award (other than voting rights or accumulated but unpaid dividends), in which case such shares shall not be available for purposes of the Plan for reissuance. Capital Stock to be issued under the Plan may be either authorized and unissued shares or shares held in treasury by the Company. For purposes of the Plan, the "Net Counting Method" shall mean a method of calculation pursuant to which shares of Capital Stock delivered to the Company in payment of the exercise price of an option or for tax payment obligations or shares of Capital Stock withheld by the Company for payment of tax withholding obligations or the exercise price of an option shall not be counted against the Plan limitation and shall remain available for future awards under the Plan. For purposes of the Plan, the "Gross

Counting Method" shall mean a method of calculation pursuant to which shares of Capital Stock delivered to the Company in payment of the exercise price of an option or for tax payment obligations or shares of Capital Stock withheld by the Company for payment of tax withholding obligations or the exercise price of an option shall be counted against the Plan limitation and shall not remain available for future awards under the Plan.

- SECTION 6. TYPES OF OPTIONS. Options granted pursuant to the Plan may be either options which are incentive stock options under Section 422 of the Code (hereinafter called "Incentive Stock Options") or other options (hereinafter called "Nonstatutory Stock Options"). Incentive Stock Options and Nonstatutory Stock Options shall be granted separately hereunder. The Committee, in its discretion, shall determine whether and to what extent options granted under the Plan shall be Incentive Stock Options or Nonstatutory Stock Options. The provisions of the Plan and any stock option agreement pursuant to which Incentive Stock Options shall be issued shall be construed in a manner consistent with Section 422 of the Code and rules and regulations promulgated or proposed thereunder.
- SECTION 7. TERMS OF OPTIONS. Each option granted under the Plan shall be evidenced by a stock option agreement between the Company and the person to whom such option is granted and shall be subject to the following terms and conditions:
 - (a) Subject to adjustment as provided in Section 12 of this Plan, the price at which each share covered by an option may be purchased shall be determined in each case by the Committee but, in the case of Incentive Stock Options, shall not be less than the fair market value thereof at the time the option is granted and, in the case of Nonstatutory Stock Options, shall not be less than seventy-five percent (75%) of the fair market value thereof at the time the option is granted. If an optionee owns (or is deemed to own under applicable provisions of the Code and rules and regulations promulgated thereunder) more than ten percent (10%) of the combined voting power of all classes of the stock of the Company (or any parent or subsidiary corporation of the Company) and an option granted to such optionee is intended to qualify as an Incentive Stock Option, the option price shall be no less than 110% of the fair market value of the shares covered by the option on the date the option is granted.
 - (b) The aggregate fair market value of shares of Capital Stock with respect to which Incentive Stock Options are first exercisable by the optionee in any calendar year (under all Plans of the Company and its subsidiaries) shall not exceed the limitations, if any, imposed by Section 422(d) of the Code (or any successor provision). If any option designated as an Incentive Stock Option, either alone or in conjunction with any other option or options, exceeds the foregoing limitation, the portion of such option in excess of such limitation shall automatically be reclassified (in whole share increments and without fractional share portions) as a Nonstatutory Stock Option, with later granted options being so reclassified first.
 - (c) During the lifetime of the optionee the option may be exercised only by the optionee. The option shall not be transferable by the optionee otherwise than by will or by the laws of descent and distribution or, if in compliance with Rule 16b-3 (or any successor rule), pursuant to a domestic relations order. After the death of the optionee, the option may be transferred to the Company upon such terms and conditions, if any, as the Committee and the personal representative or other person entitled to the option may agree within the period specified in subsection 7(d) (ii) hereof.
 - (d) An option may be exercised in whole at anytime, or in part from time to time, within such period or periods (not to exceed ten years from the granting of the option in the case of an Incentive Stock Option) as may be determined by the Committee and set forth in the stock option agreement (such period or periods being hereinafter referred to as the "option period"), provided that:
 - (i) If the optionee shall cease to be employed by the Company or any of its subsidiaries, the option may be exercised only within three months after the termination of employment and within the option period or, if such termination was due to disability, within one year after termination of employment and within the option period, unless such termination of employment shall be for cause or in violation of an agreement by the optionee to remain in the employ of the Company or one of its subsidiaries, in which case the option shall forthwith terminate; provided, however, that the Committee may in its sole discretion extend the option period of any option for up to three years from the date of termination of employment regardless of the original option

- (ii) If the optionee shall die, the option may be exercised only within 450 calendar days after the optionee's death and within the option period and only by the optionee's personal representative or persons entitled thereto under the optionee's will or the laws of descent and distribution;
- (iii) The option may not be exercised for more shares (subject to adjustment as provided in Section 12) after the termination of the optionee's employment or the optionee's death than the optionee was entitled to purchase thereunder at the time of the termination of the optionee's employment or the optionee's death;
- (iv) If an optionee owns (or is deemed to own under applicable provisions of the Code and rules and regulations promulgated thereunder) more than 10% of the combined voting power of all classes of stock of the Company (or any parent or subsidiary corporation of the Company) and an option granted to such optionee is intended to qualify as an Incentive Stock Option, the option by its terms may not be exercisable after the expiration of five years from the date such option is granted; and
- (v) No option granted to an optionee subject to Section 16(b) may be exercised during the six-month period beginning on the date of grant.
- (e) The option price of each share purchased pursuant to an option shall be paid in full at the time of each exercise (the "Payment Date") of the option (i) in cash; (ii) in the discretion of the Committee, through the delivery to the Company of previously owned shares of Capital Stock having an aggregate fair market value equal to the option price of the shares being purchased pursuant to the exercise of the option; provided, however, that, with respect to an optionee who is subject to Section 16(b), shares of Capital Stock acquired pursuant to an option or share award granted within the six-month period prior to the Payment Date may not be utilized to pay the option price for any option hereunder; (iii) through an election pursuant to Section 8 hereof to have shares of Capital Stock otherwise issuable to the optionee withheld to pay the exercise price of such option; or (iv) in the discretion of the Committee, through any combination of the payment procedures set forth in subsections (i)-(iii) of this Section 7(e).
- (f) The Committee, in its discretion, may authorize "stock retention options" which provide, upon the exercise of an option granted under this Plan, the Stock Option Plan of 1982 or the Stock Option and Incentive Plan of 1988 (a "prior option") using previously owned shares, for the automatic issuance of a new option under this Plan with an exercise price equal to the current fair market value and for up to the number of shares equal to the number of previously owned shares delivered in payment of the exercise price of the prior option. Such stock retention option shall have the same option period as the prior option.
- (g) In consideration for the granting of each option, the optionee shall agree to remain in the employment of the Company or one of its subsidiaries, at the pleasure of the Company or such subsidiary, for at least one year from the date of the granting of such option or until the first day of the month coinciding with or next following the optionee's sixty-fifth birthday, whichever may be earlier. Nothing contained in the Plan nor in any stock option agreement shall confer upon any optionee any right with respect to the continuance of employment by the Company or any of its subsidiaries nor interfere in any way with the right of the Company or any subsidiary to terminate his employment or change his compensation at any time.
- (h) The Committee may include such other terms and conditions not inconsistent with the foregoing as the Committee shall approve. Without limiting the generality of the foregoing sentence, the Committee shall be authorized to determine that options shall be exercisable in one or more installments during the term of the option and the right to exercise may be cumulative as determined by the Committee.

SECTION 8. SHARE WITHHOLDING.

(a) An optionee may, in the discretion of the Committee, elect to pay the exercise price of an option, in whole or in part, by requesting that the Company withhold shares of stock otherwise issuable to the optionee having a fair market value equal to the portion of the exercise price of the option being paid pursuant to such election (a "Share Withholding Election").

- - (i) The Share Withholding Election must be in writing and must be delivered to the Company no later than with the delivery of the notice of exercise of the option;
 - (ii) The Share Withholding Election shall be irrevocable by the optionee; provided, however, that a Share Withholding Election may be changed pursuant to a subsequent irrevocable Share Withholding Election to take effect at least six months from the date of such subsequent Share Withholding Election; and
 - (iii) The Share Withholding Election shall be subject to approval by the Committee, which approval may be granted or withdrawn at any time prior to the exercise date of the option.
- (c) With respect to a Share Withholding Election by an optionee who is subject to Section 16(b), the following additional restrictions apply:
 - (i) The Share Withholding Election: (a) must be made at least six months prior to the date of exercise of the option; (b) must take effect during a ten-day "window period" beginning on the third business day following the release of the Company's quarterly or annual summary statement of sales and earnings and ending on the twelfth business day following such release; or (c) must be incident to the death, disability, retirement or termination of employment of the optionee;
 - (ii) If a Share Withholding Election is made and such Share Withholding Election does not comply with either subsection (c)(i)(a) or (c)(i)(c) of this Section 8, the option must be exercised during a ten-day "window period";
 - (iii) A Share Withholding Election made at least six months prior to the date of exercise of the option may be a "standing" Share Withholding Election requesting the withholding of shares with respect to all future exercises of options or may be a "one-time" Share Withholding Election with respect to a particular exercise of an option; and
 - (iv) Notwithstanding the foregoing, the withholding of shares in payment of the exercise price of an option may not occur during the six-month period following the date on which such option was granted, and no Share Withholding Election attempting to effect a withholding of shares within such six-month period shall be effective.

SECTION 9. SHARE AWARDS.

- (a) The Committee may, from time to time, subject to the provisions of the Plan, award shares to participants. The award of shares shall be evidenced by a share award agreement executed by the Company and the grantee setting forth the number of shares of Capital Stock awarded, the vesting period, the vesting schedule or criteria and such other terms and conditions as the Committee may determine.
- (b) The grantee of a share award shall receive shares of Capital Stock without payment to the Company immediately upon grant; provided, however, that the grantee's ownership of such shares shall be subject to the following terms and conditions:
 - (i) Shares awarded hereunder shall vest in installments upon achievement by the Company or grantee of such specified performance or other goals, including but not limited to the continued employment of the grantee during the vesting period, as determined by the Committee and as provided in the share award agreement;
 - (ii) If the grantee or the Company, as the case may be, fails to achieve the designated goals or the grantee ceases to be employed by the Company for any reason (including death, permanent disability or retirement) prior to the expiration of the vesting period the grantee shall forfeit all shares so awarded which have not then vested;
 - (iii) A grantee who has received a share award pursuant to the Plan shall have all rights of a stockholder in such Capital Stock, including but not limited to the right to vote and receive

dividends with respect thereto; provided, however, that shares awarded pursuant to the Plan which have not vested may not be sold or otherwise transferred by the grantee and stock certificates representing such shares shall bear a restrictive legend to that effect; and

- (iv) No share award (or portion thereof) granted to a person subject to Section 16(b) shall vest within the six-month period beginning on the date of grant of such share award.
- SECTION 10. LIMITATION ON OPTIONS AND AWARDS. The aggregate number of shares covered by any option or options or share awards to one person shall not exceed ten percent (10%) of the aggregate number of shares subject to the Plan as provided in Section 5 hereof, excluding in the computation of such percentage for any individual the number of shares covered by any option previously granted to such person to the extent that such option shall have expired or terminated without being exercised and further excluding the number of shares awarded to the extent the award has terminated without vesting.

SECTION 11. TAX WITHHOLDING.

- (a) Whenever shares are to be issued under the Plan, the Company shall have the right to require the grantee to remit to the Company an amount sufficient to satisfy federal, state and local tax withholding requirements prior to the delivery of any certificate for such shares; provided, however, that in the case of a grantee who is subject to Section 16(b), or who receives an award of shares under the Plan which is not fully vested, the grantee shall remit such amount on the first business day following the Tax Date. The "Tax Date" for purposes of this Section 11 shall be the date on which the amount of tax to be withheld is determined. If an optionee makes a disposition of shares acquired upon the exercise of an Incentive Stock Option within either two years after the option was granted or one year after the receipt of stock by the optionee, the optionee shall promptly notify the Company and the Company shall have the right to require the optionee to pay to the Company an amount sufficient to satisfy federal, state and local tax withholding requirements.
- (b) A grantee who is obligated to pay the Company an amount required to be withheld under applicable tax withholding requirements may pay such amount (i) in cash; (ii) in the discretion of the Committee, through the delivery to the Company of previously owned shares of Capital Stock having an aggregate fair market value on the Tax Date equal to the tax obligation; provided, however, that, with respect to a grantee who is subject to Section 16(b), shares of Capital Stock acquired pursuant to an option or share award granted within the six (6) month period prior to the Tax Date may not be utilized to pay the tax obligation; (iii) through an election pursuant to Section 11(c) hereof to have shares of Capital Stock otherwise issuable to the grantee withheld to pay the tax obligation; or (iv) in the discretion of the Committee, through any combination of payment procedures set forth in subsections (i)-(iii) of this Section 11(b).
- (c) A grantee who is obligated to pay to the Company an amount required to be withheld under applicable tax withholding requirements in connection with either the exercise of a Nonstatutory Stock Option or a share award under the Plan may, in the discretion of the Committee, elect to satisfy this withholding obligation, in whole or in part, by requesting that the Company withhold shares of stock otherwise issuable to the grantee having a fair market value on the Tax Date equal to the amount of the tax required to be withheld; provided, however, that shares may be withheld by the Company only if such withheld shares have vested. Any fractional amount shall be paid to the Company by the optionee in cash or shall be withheld from the optionee's next regular paycheck.
- (d) An election by a grantee to have shares of stock withheld to satisfy federal, state and local tax withholding requirements pursuant to Section 11(c) (a "Tax Withholding Election") shall be subject to the following restrictions:
 - (i) The Tax Withholding Election must be in writing and delivered to the Company prior to the Tax Date;
 - (ii) The Tax Withholding Election shall be irrevocable by the grantee; provided, however, that the Tax Withholding Election may be changed pursuant to a subsequent irrevocable Tax Withholding Election to take effect at least six months from the date of such subsequent Tax Withholding Election; and
 - (iii) The Tax Withholding Election shall be subject to approval by the Committee, which approval may be granted or

withdrawn at any time prior to the Tax Date.

- (e) With respect to the Tax Withholding Election by a grantee who is subject to Section 16(b), the following additional restrictions apply:
 - (i) The Tax Withholding Election: (a) must be made at least six months prior to the Tax Date; (b) must take effect during a ten-day "window period" beginning on the third business day following the release of the Company's quarterly or annual summary statement of sales and earnings and ending on the twelfth business day following such release; or (c) must be incident to the death, disability, retirement or termination of employment of the grantee;
 - (ii) If a Tax Withholding Election with respect to a
 Nonstatutory Stock Option is made and such Tax Withholding
 Election does not comply with either subsection (e)(i)(a) or
 (e)(i)(c) of this Section 11, the Nonstatutory Stock Option must
 be exercised during a ten-day "window period";
 - (iii) A Tax Withholding Election made at least six months prior to the Tax Date may be a "standing" Tax Withholding Election requesting the withholding of shares with respect to all future exercises of Nonstatutory Stock Options or vesting of share awards or may be a "one-time" Tax Withholding Election with respect to a particular exercise of a Nonstatutory Stock Option or vesting of a share award, and
 - (iv) Notwithstanding the foregoing, the withholding of shares to satisfy tax withholding obligations arising from the exercise of a Nonstatutory Stock Option or vesting of shares under a share award may not occur during the six-month period following the date on which such Nonstatutory Stock Option or share award was granted, and no Tax Withholding Election attempting to effect a withholding of shares within such six-month period shall be effective;
- (f) Where the Tax Date of a grantee is deferred pursuant to Section 83(a) of the Code beyond the date on which stock is received, and the grantee makes the Tax Withholding Election pursuant to Section 11(c), the full number of shares shall be issued to the grantee upon exercise of the option or award of shares but the grantee shall be unconditionally obligated to tender back to the Company, on the first business day following the Tax Date(s), the number of shares of stock, the fair market value of which shall equal the amount of the tax withholding obligation determined on the Tax Date.

SECTION 12. ADJUSTMENT OF NUMBER AND PRICE OF SHARES.

- (a) In the event that a dividend shall be declared upon the Capital Stock of the Company payable in shares of said stock, the number of shares of Capital Stock covered by each outstanding option, the number of shares awarded pursuant to any share award agreement, and the number of shares available for issuance pursuant to the Plan but not yet covered by an option or share award agreement shall be adjusted by adding thereto the number of shares which would have been distributable thereon if such shares had been outstanding on the date fixed for determining the stockholders entitled to receive such stock dividend.
- (b) In the event that the outstanding shares of Capital Stock of the Company shall be changed into or exchanged for a different number or kind of shares of stock or other securities of the Company or of another corporation, whether through reorganization, recapitalization, stock split-up, combination of shares, merger or consolidation, then there shall be substituted for the shares of Capital Stock covered by each outstanding option, each share award agreement, and the shares available for issuance pursuant to the Plan but not yet covered by an option or share award agreement, the number and kind of shares of stock or other securities which would have been substituted therefor if such shares had been outstanding on the date fixed for determining the stockholders entitled to receive such changed or substituted stock or other securities.
- (c) In the event there shall be any change, other than specified in this Section 12, in the number or kind of outstanding shares of Capital Stock of the Company or of any stock or other securities into which such Capital Stock shall be changed or for which it shall have been exchanged, then, if the Board of Directors shall determine, in its discretion, that such change equitably requires an adjustment in the number or kind of shares covered by outstanding options or share award

agreement or which are available for issuance pursuant to the Plan but not yet covered by an option or share award agreement, such adjustment shall be made by the Board of Directors and shall be effective and binding for all purposes of the Plan and on each outstanding stock option agreement and share award agreement.

- (d) In the event that, by reason of a corporate merger, consolidation, acquisition of property or stock, separation, reorganization or liquidation, the Board of Directors shall authorize the issuance or assumption of a stock option or stock options in a transaction to which Section 424(a) of the Code applies, then, notwithstanding any other provision of the Plan, the Committee may grant an option or options upon such terms and conditions as it may deem appropriate for the purpose of assumption of the old option, or substitution of a new option for the old option, in conformity with the provisions of Code Section 424(a) and the rules and regulations thereunder, as they may be amended from time to time.
- (e) No adjustment or substitution provided for in this Section 12 shall require the Company to issue or to sell a fractional share under any stock option agreement or share award agreement and the total adjustment or substitution with respect to each stock option and share award agreement shall be limited accordingly.
- (f) In the case of any adjustment or substitution provided for in this Section 12, the option price per share in each stock option agreement shall be equitably adjusted by the Board of Directors to reflect the greater or lesser number of shares of stock or other securities into which the stock covered by the option may have been changed or which may have been substituted therefor.
- SECTION 13. FAIR MARKET VALUE. In any determination of fair market value hereunder, fair market value shall be deemed to be the mean between the highest and lowest sales prices for the Capital Stock of the Company as reported in the New York Stock Exchange -- Composite Transactions reporting system for the date in question, or if no sales were made on that date, on the next preceding date on which sales were made.

SECTION 14. CHANGE IN CONTROL.

- (a) In the event of a Change in Control of the Company, as hereinafter defined, the following provisions shall apply to options and share awards previously awarded under the Plan, notwithstanding any provision herein or in any agreement to the contrary:
 - (i) All options which provide for exercise in one or more installments shall become immediately exercisable in full;
 - (ii) If any optionee shall cease to be employed by the Company or any of its subsidiaries within one (1) year following a Change in Control, then the option may in all events be exercised for a period of three months after such termination of employment and within the option period;
 - (iii) All awards of shares under the Plan which have not previously vested shall become vested.
- (b) The term "Change in Control" shall mean a change in control of the Company of a nature that would be required to be reported in response to Item 6(e) of Schedule 14A promulgated under the Exchange Act as in effect on the date thereof or, if Item 6(e) is no longer in effect, any regulations issued by the Securities and Exchange Commission pursuant to the Exchange Act which serve similar purposes; provided that, without limitation, such a Change in Control shall be deemed to have occurred if: (i) the Company shall be merged or consolidated with another corporation, or (ii) the Company shall sell all or substantially all of its operating properties and assets to another person, group of associated persons or corporation, excluding affiliates of the Company, if any, or (iii) any "person" (as such term is used in Sections 13(d) and 14(d) of the Exchange Act), other than any person who on the date hereof is a director or officer of the Company, is or becomes a beneficial owner, directly or indirectly, of securities of the Company representing 25% or more of the combined voting power of the Company's then outstanding securities coupled with or followed by the election as directors of the Company of persons who were not directors at the time of such acquisition if such person shall elect a majority of the Board of Directors of the Company; and provided, however, that if the transaction, transactions or elections causing the Change in Control shall have been approved by the affirmative vote of at least two-thirds (2/3) of the members of the Board of Directors of the Company immediately prior to the Change in Control, then such transaction, transactions or election shall not be deemed to be a

Change in Control for purposes of this Plan.

SECTION 15. AMENDMENT AND DISCONTINUANCE. The Board of Directors may alter, amend, suspend or discontinue the Plan, provided that no such action shall deprive any person without such person's consent of any rights theretofore granted pursuant hereto. The Board of Directors may, in its discretion, submit any proposed amendment to the Plan to the stockholders of the Company for approval and shall submit proposed amendments to the Plan to the stockholders of the Company for approval if such approval is required in order for the Plan to comply with Rule 16b-3 of the Exchange Act (or any successor rule).

SECTION 16. COMPLIANCE WITH GOVERNMENTAL REGULATIONS. Notwithstanding any provision of the Plan or the terms of any agreement entered into pursuant to the Plan, the Company shall not be required to issue any shares hereunder prior to registration of the shares subject to the Plan under the Securities Act of 1933 or the Exchange Act, if such registration shall be necessary, or before compliance by the Company or any participant with any other provisions of either of those acts or of regulations or rulings of the Securities and Exchange Commission thereunder, or before compliance with other federal and state laws and regulations and rulings thereunder, including the rules of the New York Stock Exchange, Inc. The Company shall use its best efforts to effect such registrations and to comply with such laws, regulations and rulings forthwith upon advice by its counsel that any such registration or compliance is necessary.

SECTION 17. COMPLIANCE WITH SECTION 16. With respect to persons subject to Section 16 of the Exchange Act, transactions under this Plan are intended to comply with all applicable conditions of Rule 16b-3 (or its successor rule). To the extent that any provision of the Plan or any action by the Board of Directors or the Committee fails to so comply, it shall be deemed null and void to the extent permitted by law and to the extent deemed advisable by the Committee.

SECTION 18. PARTICIPATION BY FOREIGNERS. The Committee may, in order to fulfill the purposes of the Plan and without amending the Plan, modify grants to foreign nationals or United States citizens employed abroad in order to recognize differences in local law, tax policy or custom.

SECTION 19. EFFECTIVE DATE OF PLAN. The Plan shall become effective upon approval and adoption of the Plan by the holders of a majority of the outstanding shares of Capital Stock of the Company at the 1992 annual meeting of stockholders.

This schedule contains summary financial information extracted from the December 31, 1996 Consolidated Financial Statements (unaudited) and is qualified in its entirety by reference to such financial statements.

1,000

```
6-MOS
       JUN-30-1997
           JUL-1-1996
            DEC-31-1996
                        12,038
                       0
               180,097
                  8,136
                 209,640
            418,219
                       614,840
              323,057
              818,357
       214,121
                            0
             0
                        0
                      36,712
                  425,762
818,357
                      548,638
            548,638
                        320,582
               320,582
             12,727
                710
            5,415
              48,970
                 19,200
          29,770
                    0
                   0
                 29,770
                  1.11
                      0
```

NEWS

FROM KENNAMETAL INC.
P.O. Box 231
Latrobe, PA 15650
Phone 412-539-4617
Frank P. Simpkins
Manager
External Reporting

DATE January 31, 1997

FOR RELEASE Immediate

KENNAMETAL AUTHORIZES SHARE REPURCHASE

LATROBE, Pa., January 31, 1997 - Kennametal Inc. (KMT/NYSE) today announced the adoption of a program to purchase from time to time up to a total of 1,600,000 shares of its outstanding capital stock for investment or other general corporate purposes. The repurchases may be made in the open market, in negotiated or other permissible transactions. The Company currently has approximately 26.8 million shares outstanding.

In making this announcement, Robert L. McGeehan, President and Chief Executive Officer, stated, "Today's action reflects our confidence in Kennametal's future, our strong capital position and our commitment to enhance shareholder value. We believe our stock is undervalued and represents a good investment. We have sufficient cash flow and available debt capacity to fund this repurchase program and make other future investments."